



CURE YOUR ENERGY WASTE

CUT ENERGY COSTS AND IMPROVE YOUR FINANCIAL HEALTH

Medical facilities face an increasing squeeze: how to stay financially healthy in the midst of declining reimbursements, outdated facilities and rapidly rising costs. Increasingly, administrators at hospitals, medical offices and skilled nursing centers are finding that energy efficiency offers a partial solution. In fact, energy is one of the few cost centers over which they have significant control. Healthcare facilities that have implemented extensive energy-efficiency programs have cut energy use by 20 percent. For a 150,000-square-foot hospital, this can mean annual savings of more than \$111,000.

Investing in energy efficiency and renewable resources not only preserves crucial funds, but the reduction in the energy load can dramatically extend power reliability during disasters and emergencies. A high-performance healthcare facility also enhances your standing as a sustainable community partner, with the opportunity to improve market share, employee retention and philanthropic success.

Energy Trust of Oregon offers innovative solutions and cash incentives that can help you offset rising energy costs.

“ **Now that we have captured the low-hanging fruit, we are going deeper and taking advantage of new technology to create state-of-the-art facilities. Energy Trust is a great partner in helping us reach our energy objectives.** ”

Richard Beam, director, Energy Management Services
Providence Health System

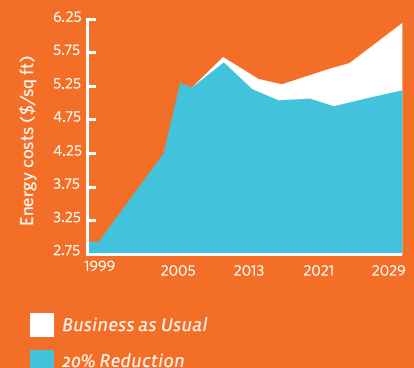
ENERGY TRUST SOLUTIONS CAN:

- Reduce operating costs
- Create healthier, more comfortable healing and work environments
- Improve light and air quality
- Reduce energy loads, extending power reliability during emergencies
- Generate clean, renewable energy
- Help cool global warming and contribute to a more sustainable future
- Help make your facility more attractive to medical professionals and philanthropic donors

THE COST OF BUSINESS AS USUAL

A modest 20 percent reduction in hospital energy use can make a big difference financially.

Source: Energy Information Administration





Providence Medical Center included high-efficiency pumps and motors on the cooling tower of their Central Utility Plant in Portland.

Get a comprehensive energy assessment

Identify energy-efficiency opportunities in your healthcare facility and analyze their energy impact and cost-effectiveness. Once you have a better understanding of your energy usage, Energy Trust can help you get started with cash incentives for upgrades to lighting, lighting controls, HVAC and more.

Design a new, high-performance medical facility

If you're planning a new building, or a major renovation, Energy Trust can help you design and construct a facility that has lower operating costs, increased performance and meets LEED® and ENERGY STAR® requirements. In addition to cash incentives for energy efficiency, we offer up to \$25,000 for technical assistance and \$40,000 for commissioning.

Reach to the sun

A solar electric or solar water heating system is an excellent companion to energy efficiency and can help you lower energy costs further, while demonstrating your commitment to curb global warming. Energy Trust cash incentives, combined with federal and state* tax credits, can help you recover as much as 85 percent of your investment.

**Nonprofit medical facilities may be able to take advantage of the Oregon Business Energy Tax Credit pass-through option.*

EARN UP TO \$500,000 IN CASH INCENTIVES

We pay cash incentives for qualifying energy-efficient equipment, such as:

- HVAC improvements, including central plant upgrades, variable frequency drives, energy management systems, CO₂-driven ventilation control and heat recovery
- Lighting, daylighting and controls
- Building envelope upgrades
- Efficiency upgrades for data centers
- High-efficiency foodservice equipment

The maximum incentive per site is \$500,000 per year. Projects must meet energy savings and other specifications. Most projects must be pre-approved. Even if your facility is new, we may be able to help you capture upgrades that were eliminated during value engineering. Your project may also qualify for an Oregon Business Energy Tax Credit.

GET STARTED NOW

To learn more about how we can help your business, contact Energy Trust at 1.866.368.7878 or visit www.energytrust.org/healthcare.