

The Energy Trust of Oregon  
Year to Date by Program / Service Territory - joint costs allocated at program level  
Budget 2008-P-04.0 March rebudget, APPROVED  
For the Twelve Months Ending December 31, 2008  
(Unaudited)

	ENERGY EFFICIENCY					RENEWABLE ENERGY			TOTAL 2008				
	PGE	PacifiCorp	NW Natural	Cascade	Avista	Total	PGE	PacifiCorp	Total	Other	All Programs	2008 Prior Proj'n	Change
<b>REVENUES</b>													
Public Purpose Funding	\$24,221,806	\$15,486,240	\$9,525,299	\$916,325	\$668,470	\$50,818,140	\$7,268,940	\$4,670,453	\$11,939,393		\$62,757,533	\$62,757,533	
Revenue from Investments										1,838,247	1,838,247	1,838,247	
<b>TOTAL PROGRAM REVENUE</b>	<b>24,221,806</b>	<b>15,486,240</b>	<b>9,525,299</b>	<b>916,325</b>	<b>668,470</b>	<b>50,818,140</b>	<b>7,268,940</b>	<b>4,670,453</b>	<b>11,939,393</b>	<b>1,838,247</b>	<b>64,595,780</b>	<b>64,595,780</b>	
<b>EXPENSES</b>													
Program Management (Note 4)	1,241,938	763,465	782,387	67,627	25,485	2,880,902	442,312	310,032	752,344		3,633,249	3,633,249	
Program Delivery	5,790,192	4,066,502	2,176,160	207,361	83,934	12,324,149	165,549	80,453	246,002		12,570,152	12,570,152	
Incentives	13,331,068	8,670,522	5,164,532	461,899	118,379	27,746,400	17,360,275	10,823,232	28,183,507		55,929,906	53,977,149	1,952,757
Program Evaluation and Planning Services	1,152,151	691,471	611,363	51,178	15,346	2,521,508	125,941	93,206	219,147		2,740,654	2,740,654	
Program Marketing/Outreach	741,818	404,473	807,483	52,747	20,895	2,027,415	145,547	46,920	192,467		2,219,882	2,219,882	
Program Legal Services	12,194	7,227	6,084	545	165	26,216	69,426	42,753	112,179		138,393	138,393	
Program Quality Assurance	89,812	58,377	52,343	3,622	946	205,100	9,360	9,240	18,600		223,700	223,700	
Outsourced Services	265,259	136,279	83,696	8,324	72	493,631	445,949	161,315	607,264		1,100,896	1,100,896	
Trade Allies & Customer Service Management	169,090	108,122	174,171	10,412	2,578	464,373	34,414	24,123	58,537		522,910	522,910	
IT Services	477,567	351,990	338,594	30,791	11,695	1,210,637	123,669	88,090	211,759		1,422,396	1,422,396	
Other Program Expenses	180,948	115,338	103,455	7,582	1,989	409,311	131,100	74,363	205,463		614,773	614,773	
<b>TOTAL PROGRAM EXPENSES</b>	<b>23,452,038</b>	<b>15,373,766</b>	<b>10,300,267</b>	<b>902,088</b>	<b>281,483</b>	<b>50,309,642</b>	<b>19,053,542</b>	<b>11,753,727</b>	<b>30,807,269</b>		<b>81,116,912</b>	<b>79,164,155</b>	<b>1,952,757</b>
<b>ADMINISTRATIVE COSTS</b>													
Management & General (Note 1 & 3)	650,034	426,081	285,686	24,949	7,750	1,394,501	528,133	325,794	853,927		2,248,427	2,248,427	
Communication & Outreach (Note 2 & 3)	319,555	204,308	125,666	12,089	8,819	670,437	95,898	61,617	157,515		827,952	827,952	
<b>Total Administrative Costs</b>	<b>969,589</b>	<b>630,389</b>	<b>411,352</b>	<b>37,038</b>	<b>16,569</b>	<b>2,064,938</b>	<b>624,031</b>	<b>387,411</b>	<b>1,011,442</b>		<b>3,076,380</b>	<b>3,076,380</b>	
<b>TOTAL PROGRAM &amp; ADMIN EXPENSES</b>	<b>24,421,627</b>	<b>16,004,155</b>	<b>10,711,619</b>	<b>939,126</b>	<b>298,052</b>	<b>52,374,580</b>	<b>19,677,573</b>	<b>12,141,138</b>	<b>31,818,711</b>		<b>84,193,292</b>	<b>82,240,535</b>	<b>1,952,757</b>
<b>TOTAL REVENUE LESS EXPENSES</b>	<b>(199,821)</b>	<b>(517,915)</b>	<b>(1,186,320)</b>	<b>(22,801)</b>	<b>370,418</b>	<b>(1,556,440)</b>	<b>(12,408,633)</b>	<b>(7,470,685)</b>	<b>(19,879,318)</b>	<b>1,838,247</b>	<b>(19,597,512)</b>	<b>(17,644,755)</b>	<b>(1,952,757)</b>
Net Assets from 2006 and prior	11,387,299	(8,447,380)	6,870,552	93,290	117,837	10,021,598	25,517,626	9,189,002	34,706,628	4,348,508	49,076,734	43,259,840	5,816,894
Change in net assets, 2007	(2,201,313)	(3,411,533)	(296,640)	129,068	48,373	(5,732,045)	(508,149)	(879,109)	(1,387,259)	2,325,038	(4,794,266)	(1,020,271)	(3,773,995)
Interest attributed, 2007 and prior	1,740,000	1,160,000				2,900,000		1,100,000	1,100,000	(4,000,000)			
Interest attributed, 2008								1,500,000	1,500,000	(1,500,000)			
<b>TOTAL NET ASSETS CUMULATIVE</b>	<b>10,726,166</b>	<b>(11,216,829)</b>	<b>5,387,593</b>	<b>199,556</b>	<b>536,628</b>	<b>5,633,113</b>	<b>12,600,844</b>	<b>3,439,208</b>	<b>16,040,051</b>	<b>3,011,793</b>	<b>24,684,956</b>	<b>24,594,814</b>	<b>90,142</b>

Note 1) Management and General (Administrative) Expenses have been allocated based on total expenses.  
Note 2) General Communication and Outreach expenses (Administrative) have been allocated based on Public Purpose Revenue from each Territory.  
Note 3) Administrative costs are allocated for management reporting only. GAAP for Not for Profit organizations does not allow allocation of administrative costs to program expenses.  
Note 4) Program Management costs include both outsourced and internal staff.  
Note 5) Cumulative carryover at 12/31/2005 has been adjusted to reflect audited results.

**The Energy Trust of Oregon**  
**Program Budget Expenses by Service Territory**  
**For the Twelve Months Ending December 31, 2008**  
**Projection 2008-P-04 (March reallocation), APPROVED**  
**with management and general allocated to programs**

	<b>PGE</b>	<b>Pacific Power</b>	<b>Subtotal Elec. Utilities</b>	<b>Northwest Natural Gas</b>	<b>Cascade</b>	<b>Avista</b>	<b>Subtotal Gas Provider</b>	<b>Total</b>	<b>Previous Proj'n</b>	<b>Change</b>
<b>Energy Efficiency</b>										
<b>Residential</b>										
Home Energy Solutions - Existing Homes	4,106,467	2,853,989	6,960,456	4,615,569	186,106	1,980	4,803,655	11,764,111	11,776,793	(12,682)
Home Energy Solutions - New Homes/Products	3,001,200	2,197,825	5,199,025	3,368,021	494,920	296,073	4,159,014	9,358,039	9,368,297	(10,258)
Market Transformation (NEEA)	586,473	442,284	1,028,757	-	-	-	-	1,028,757	1,030,098	(1,341)
<b>Total Residential</b>	<b>7,694,140</b>	<b>5,494,098</b>	<b>13,188,238</b>	<b>7,983,590</b>	<b>681,026</b>	<b>298,053</b>	<b>8,962,669</b>	<b>22,150,907</b>	<b>22,175,188</b>	<b>(24,281)</b>
<b>Commercial</b>										
Business Energy Solutions - Existing Buildings	3,345,235	786,513	4,131,748	1,923,498	106,321	-	2,029,819	6,161,567	6,168,286	(6,719)
Business Energy Solutions - New Buildings	4,970,986	2,589,875	7,560,861	804,533	151,780	-	956,313	8,517,174	7,117,502	1,399,672
Market Transformation (NEEA)	1,032,583	778,713	1,811,296	-	-	-	-	1,811,296	1,813,655	(2,359)
<b>Total Commercial</b>	<b>9,348,804</b>	<b>4,155,101</b>	<b>13,503,905</b>	<b>2,728,031</b>	<b>258,101</b>	<b>0</b>	<b>2,986,132</b>	<b>16,490,037</b>	<b>15,099,443</b>	<b>1,390,594</b>
<b>Industrial</b>										
Production Efficiency	6,804,708	5,922,099	12,726,807	-	-	-	-	12,726,807	12,117,992	608,815
Market Transformation (NEEA)	573,974	432,858	1,006,832	-	-	-	-	1,006,832	1,008,143	(1,311)
<b>Total Industrial</b>	<b>7,378,682</b>	<b>6,354,957</b>	<b>13,733,639</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>13,733,639</b>	<b>13,126,135</b>	<b>607,504</b>
<b>Energy Efficiency Program Costs</b>	<b>24,421,626</b>	<b>16,004,156</b>	<b>40,425,782</b>	<b>10,711,621</b>	<b>939,127</b>	<b>298,053</b>	<b>11,948,801</b>	<b>52,374,583</b>	<b>50,400,766</b>	<b>1,973,817</b>
<b>Management and General</b>										
<b>Communications and Outreach</b>										
<b>Total Energy Efficiency Costs</b>	<b>24,421,626</b>	<b>16,004,156</b>	<b>40,425,782</b>	<b>10,711,621</b>	<b>939,127</b>	<b>298,053</b>	<b>11,948,801</b>	<b>52,374,583</b>	<b>50,400,766</b>	<b>1,973,817</b>

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Renewables										
Utility Scale Projects	11,121,626	6,079,526	17,201,152	-	-	-	-	17,201,152	\$17,212,539	(\$11,387)
Solar	1,779,442	1,247,598	3,027,040	-	-	-	-	3,027,040	3,029,043	(\$2,003)
Wind	3,357,369	1,586,816	4,944,185	-	-	-	-	4,944,185	4,947,457	(\$3,272)
Open Solicitation	1,108,787	1,877,045	2,985,832	-	-	-	-	2,985,832	2,987,808	(\$1,976)
Biopower	2,310,351	1,350,154	3,660,505	-	-	-	-	3,660,505	3,662,928	(\$2,423)
Renewables Program Costs	19,677,575	12,141,139	31,818,714	0	0	0	0	31,818,714	31,839,775	(21,061)
									0	0
Total Renewables Costs	19,677,575	12,141,139	31,818,714	0				31,818,714	31,839,775	(21,061)
Cost Grand Total	44,099,201	28,145,295	72,244,496	10,711,621	939,127	298,053	11,948,801	84,193,297	82,240,541	1,952,756