

Energy Trust of Oregon, Inc
BALANCE SHEET
June 30, 2012
(Unaudited)



	<u>JUN</u> <u>2012</u>	<u>MAY</u> <u>2012</u>	<u>DEC</u> <u>2011</u>	<u>Change from</u> <u>Prior Month</u>	<u>Change from</u> <u>Beq. of Year</u>
<u>Current Assets</u>					
Cash & Cash Equivalents	75,546,502	81,064,250	73,128,210	(5,517,748)	2,418,292
Restricted Cash (Escrow Funds)	643,423	643,367	938,755	57	(295,332)
Receivables	16,116	6,497	7,599	9,620	8,517
Prepaid Expenses	669,225	615,809	293,703	53,416	375,523
Advances to Vendors	2,235,938	991,625	2,438,724	1,244,313	(202,786)
Total Current Assets	79,111,204	83,321,548	76,806,991	(4,210,343)	2,304,214
<u>Fixed Assets</u>					
Program Equipment	32,781	32,781	63,213	0	(30,432)
Computer Hardware and Software	1,013,174	1,001,790	974,712	11,385	38,462
Software Development	0	0	899,718	0	(899,718)
Leasehold Improvements	309,767	309,767	309,767	0	0
Office Equipment and Furniture	633,165	633,165	627,017	0	6,148
Total Fixed Assets	1,988,888	1,977,503	2,874,427	11,385	(885,540)
Less Depreciation	(1,129,329)	(1,138,582)	(1,049,110)	9,253	(80,219)
Net Fixed Assets	859,559	838,921	1,825,317	20,638	(965,758)
<u>Other Assets</u>					
Rental Deposit	64,461	64,461	62,461	0	2,000
Deferred Compensation Asset	338,166	331,900	301,336	6,266	36,830
Total Other Assets	402,627	396,362	363,797	6,266	38,830
Total Assets	80,373,391	84,556,831	78,996,105	(4,183,440)	1,377,286
<u>Current Liabilities</u>					
Accounts Payable and Accruals	6,998,351	10,307,805	23,501,523	(3,309,454)	(16,503,172)
Deposits Held for Others	61,648	61,648	0	0	61,648
Salaries, Taxes, & Benefits Payable	605,231	601,684	481,910	3,547	123,321
Total Current Liabilities	7,665,229	10,971,137	23,983,432	(3,305,907)	(16,318,203)
<u>Long Term Liabilities</u>					
Deferred Rent	271,031	235,735	31,090	35,297	239,941
Deferred Compensation Payable	338,166	331,900	301,336	6,266	36,830
Other Long-Term Liabilities	15,270	15,270	15,030	0	240
Total Long-Term Liabilities	624,467	582,905	347,456	41,562	277,012
Total Liabilities	8,289,697	11,554,042	24,330,888	(3,264,345)	(16,041,191)
<u>Net Assets</u>					
Temporarily Restricted Net Assets	649,923	643,367	938,755	6,557	(288,832)
Unrestricted Net Assets	71,433,771	72,359,422	53,726,462	(925,651)	17,707,309
Total Net Assets	72,083,694	73,002,789	54,665,217	(919,095)	17,418,477
Total Liabilities and Net Assets	80,373,391	84,556,831	78,996,105	(4,183,440)	1,377,286

BS-Acct-YTD-001

Energy Trust of Oregon, Inc
INCOME STATEMENT
Unaudited Interim Report for Quarter and YTD
For the Period Ending June 30, 2012

	Actual	Quarter-to-date QTD Budget	Variance	Actual	Year-to-date YTD Budget	Variance
<u>REVENUE</u>						
Public Purpose Funding-PGE	\$8,877,082	\$8,679,844	\$197,238	\$19,485,457	\$18,337,621	\$1,147,836
Public Purpose Funding-PacifiCorp	6,184,616	6,166,357	18,259	13,444,495	13,446,587	(2,092)
Public Purpose Funding-NW Natural	5,294,235	5,601,629	(307,394)	13,486,401	14,190,972	(704,570)
Public Purpose Funding-Cascade	318,201	380,296	(62,095)	917,029	1,035,717	(118,689)
Public Purpose Funding-Avista	(25,458)		(25,458)	(25,458)		(25,458)
Total Public Purpose Funding	20,648,677	20,828,126	(179,450)	47,307,923	47,010,897	297,026
Incremental Funding - PGE	10,244,328	10,413,495	(169,167)	20,612,087	22,546,344	(1,934,257)
Incremental Funding - PacifiCorp	5,830,632	5,636,619	194,013	12,560,553	12,588,594	(28,041)
Incremental Funding - NW Natural		1,390,027	(1,390,027)		2,030,178	(2,030,178)
NW Natural - Washington				630,957	630,957	
Consulting				3,055	0	3,055
Special Projects	200		200	200		200
Contributions	7,140		7,140	7,140		7,140
Interest Income	38,490	50,001	(11,511)	76,076	100,002	(23,926)
<u>TOTAL REVENUE</u>	<u>36,769,467</u>	<u>38,318,267</u>	<u>(1,548,800)</u>	<u>81,197,992</u>	<u>84,906,973</u>	<u>(3,708,981)</u>
<u>EXPENSES</u>						
Program Management (Note 3)	1,533,126	1,542,335	9,209	3,199,834	3,011,794	(188,039)
Program Delivery	9,597,868	9,907,682	309,814	18,446,105	19,250,884	804,779
Incentives	17,078,730	17,919,071	840,341	32,106,805	29,945,019	(2,161,787)
Program Evaluation and Planning Services	1,103,544	1,433,167	329,622	1,754,684	2,852,573	1,097,889
Program Marketing/Outreach	1,521,151	1,477,545	(43,606)	2,905,527	2,963,389	57,862
Program Legal Services		1,875	1,875	820	3,750	2,930
Program Quality Assurance	38,473	67,742	29,269	74,142	131,867	57,725
Outsourced Services	222,499	720,173	497,673	434,507	1,382,215	947,708
Trade Allies & Customer Service Management	271,833	293,776	21,943	573,674	587,401	13,727
IT Services	609,594	619,040	9,446	990,451	1,210,459	220,007
Other Program Expenses	208,914	248,983	40,069	386,678	447,834	61,156
<u>TOTAL PROGRAM EXPENSES</u>	<u>32,185,732</u>	<u>34,231,387</u>	<u>2,045,655</u>	<u>60,873,229</u>	<u>61,787,185</u>	<u>913,956</u>
<u>ADMINISTRATIVE COSTS</u>						
Management & General (Notes 1 & 2)	1,403,162	917,065	(486,097)	2,077,231	1,796,796	(280,435)
Communications & Customer Svc (Notes 1 & 2)	480,875	535,409	54,534	829,056	1,053,509	224,453
<u>Total Administrative Costs</u>	<u>1,884,037</u>	<u>1,452,475</u>	<u>(431,563)</u>	<u>2,906,287</u>	<u>2,850,304</u>	<u>(55,982)</u>
<u>Total Expenses</u>	<u>34,069,769</u>	<u>35,683,862</u>	<u>1,614,092</u>	<u>63,779,515</u>	<u>64,637,489</u>	<u>857,974</u>
<u>REVENUE LESS EXPENSES</u>	<u>2,699,698</u>	<u>2,634,405</u>	<u>65,293</u>	<u>17,418,477</u>	<u>20,269,484</u>	<u>(2,851,007)</u>

Note 1) Both Management & General and Communications & Customer Service Expenses (Administrative) have been allocated based on total expenses.

Note 2) Administrative costs are allocated for management reporting only. This is not a GAAP formatted Income Statement.

Note 3) Program Management costs include both outsourced and internal staff.

IS-Acct-YTD-003

Energy Trust of Oregon, Inc
Statement of Functional Expenses
For the Six Months Ending June 30, 2012

	Energy Efficiency	Renewable Energy	Consulting Services	Total Program Expenses	Management & General	Communications & Customer Service	Total Admin Expenses	Total	Budget	Variance
Program Expenses										
Incentives/ Program Management & Delivery	45,595,908	8,661,826		54,257,734			0	54,257,734	52,622,173	(1,635,561)
Payroll and Related Expenses	1,217,948	435,866	1,544	1,655,358	904,299	383,712	1,288,011	2,943,369	3,261,730	318,361
Outsourced Services	1,912,377	209,733		2,122,110	142,969	277,794	420,763	2,542,873	4,575,656	2,032,783
Planning and Evaluation	845,159	42,064		887,223	8,568		8,568	895,791	1,302,997	407,206
Customer Service Management	354,464	14,105		368,569			0	368,569	341,475	(27,094)
Trade Allies Network	191,117	13,988		205,105			0	205,105	245,926	40,821
Total Program Expenses	50,116,973	9,377,581	1,544	59,496,098	1,055,837	661,506	1,717,343	61,213,441	62,349,957	1,136,516
Program Support Costs										
Supplies	10,087	2,826	4	12,917	7,061	3,297	10,358	23,275	26,978	3,703
Postage and Shipping Expenses	2,236	585	1	2,822	969	1,324	2,293	5,115	12,228	7,113
Telephone	2,224	1,276	1	3,501	1,263	547	1,810	5,311	3,285	(2,026)
Printing and Publications	44,760	3,576		48,336	341	9,980	10,321	58,657	92,626	33,969
Occupancy Expenses	94,188	36,474	60	130,722	60,435	32,142	92,577	223,299	216,225	(7,074)
Insurance	13,208	5,115	8	18,331	8,475	4,507	12,982	31,313	36,272	4,959
Equipment	5,711	29,108	4	34,823	735,167	1,949	737,116	771,939	13,244	(758,695)
Travel	19,407	8,652	376	28,435	15,962	384	16,346	44,781	85,220	40,439
Meetings, Trainings & Conferences	5,209	5,749		10,958	20,685	2,707	23,392	34,350	130,370	96,020
Interest Expense and Bank Fees				0			0	0	3,750	3,750
Depreciation & Amortization	23,152	14,620	15	37,787	14,855	7,901	22,756	60,543	77,292	16,749
Dues, Licenses and Fees	49,024	8,095		57,119	3,416	1,279	4,695	61,814	68,163	6,349
Miscellaneous Expenses	897	32		929	166	29	195	1,124	874	(250)
IT Services	914,654	75,798		990,452	152,598	101,504	254,102	1,244,554	1,521,003	276,449
Total Program Support Costs	1,184,756	191,905	468	1,377,129	1,021,394	167,550	1,188,944	2,566,073	2,287,531	(278,542)
TOTAL EXPENSES	51,301,730	9,569,486	2,012	60,873,228	2,077,231	829,056	2,906,287	63,779,515	64,637,489	857,974

OPUC measure, versus 9% 5.28%

Exp-Acct-YTD-002

Energy Trust of Oregon, Inc
Year to Date by Program/Service Territory - joint costs allocated at program level
For the Six Months Ending June 30, 2012
(Unaudited)

	ENERGY EFFICIENCY						RENEWABLE ENERGY			Other	TOTAL All Programs				
	PGE	PacifiCorp	Total	NWN Industrial	NW Natural	Cascade	Avista	Oregon Total	NWN WA			ETO Total	PGE	PacifiCorp	Total
REVENUES															
Public Purpose Funding	\$15,142,718	\$10,496,301	\$25,639,019		\$13,486,401	\$917,029	(\$25,458)	\$40,016,991		\$40,016,991	\$4,342,739	\$2,948,194	\$7,290,933		\$47,307,924
Incremental Funding	20,612,087	12,560,553	33,172,640					33,172,640	630,957	33,803,597					33,803,597
Consulting Income														3,055	3,055
Contributions														7,140	7,140
Special Projects	34		34		166			200		200					200
Revenue from Investments														76,076	76,076
TOTAL PROGRAM REVENUE	35,754,839	23,056,854	58,811,693		13,486,567	917,029	(25,458)	73,189,831	630,957	73,820,788	4,342,739	2,948,194	7,290,933	86,271	81,197,992
EXPENSES															
Program Management (Note 3)	860,097	872,331	1,732,428	30,920	880,702	53,024		2,697,074	65,350	2,762,424	184,248	251,618	435,866	1,544	3,199,834
Program Delivery	8,389,952	6,862,454	15,252,406	251,430	2,520,453	180,518		18,204,807	105,055	18,309,862	69,993	66,252	136,245		18,446,107
Incentives	10,712,785	8,240,024	18,952,809	224,303	4,036,164	231,793		23,445,069	136,157	23,581,226	6,310,996	2,214,586	8,525,582		32,106,808
Program Eval & Planning Svcs.	746,775	599,023	1,345,798	20,978	294,211	17,381		1,678,368	34,254	1,712,622	17,944	24,120	42,064		1,754,686
Program Marketing/Outreach	1,461,656	972,793	2,434,448	8,727	367,467	14,419		2,825,061	37,447	2,862,508	29,969	13,051	43,020		2,905,528
Program Legal Services	281	255	536	0	274	10		820	0	820	0	0	0		820
Program Quality Assurance	25,891	23,731	49,622	69	23,078	885		73,654	0	73,654	488	0	488		74,142
Outsourced Services	109,956	89,141	199,097	2,332	63,976	2,877		268,282	0	268,282	100,433	65,793	166,226		434,508
Trade Allies & Cust. Svc. Mgmt.	207,931	172,540	380,472	1,530	145,070	6,498		533,570	12,011	545,581	21,385	6,707	28,092		573,673
IT Services	366,774	310,556	677,329	6,008	195,171	9,909		888,417	26,236	914,653	29,975	45,823	75,798		990,451
Other Program Expenses	114,345	87,549	201,894	3,670	40,860	2,650		249,075	21,027	270,102	68,289	47,819	116,108	468	386,678
TOTAL PROGRAM EXPENSES	22,996,443	18,230,397	41,226,839	549,967	8,567,427	519,964		50,864,197	437,537	51,301,730	6,833,720	2,735,769	9,569,486	2,012	60,873,228
ADMINISTRATIVE COSTS															
Management & General (Notes 1 & 2)	784,923	622,194	1,407,117	18,769	292,564	17,751		1,736,201	14,941	1,751,142	230,790	95,299	326,089		2,077,231
Communications & Customer Svc (Notes 1 & 2)	313,260	248,319	561,579	7,491	116,753	7,084		692,907	5,963	698,870	92,144	38,042	130,186		829,056
Total Administrative Costs	1,098,183	870,513	1,968,696	26,260	409,317	24,835		2,429,108	20,904	2,450,012	322,933	133,342	456,275		2,906,287
TOTAL PROG & ADMIN EXPENSES	24,094,627	19,100,909	43,195,536	576,228	8,976,743	544,799		53,293,306	458,440	53,751,746	7,156,651	2,869,111	10,025,762	2,012	63,779,515
TOTAL REVENUE LESS EXPENSES	11,660,212	3,955,945	15,616,157	(576,228)	4,509,824	372,230	(25,458)	19,896,525	172,517	20,069,042	(2,813,912)	79,083	(2,734,829)	84,259	17,418,477
Cumulative Carryover at 12/31/11 (Note 4)	10,744,010	18,682	10,762,692	1,389,821	6,895,922	150,877	25,458	19,224,770	247,771	19,472,541	16,410,883	8,267,775	24,678,658	10,514,019	54,665,218
Interest attributed	1,740,000	1,160,000	2,900,000		5,000,000			7,900,000		7,900,000	585,000	2,235,000	2,820,000	(10,720,000)	
Interest re-attributed	(1,740,000)	(1,160,000)	(2,900,000)		(5,000,000)			(7,900,000)		(7,900,000)				7,900,000	
TOTAL NET ASSETS CUMULATIVE (Note 5)	22,404,222	3,974,627	26,378,849	813,593	11,405,746	523,107	0	39,121,295	420,288	39,541,583	14,181,971	10,581,858	24,763,829	7,778,278	72,083,694

Note 1) Both Management & General and Communications & Customer Service Expenses (Administrative) have been allocated based on total expenses.
Note 2) Administrative costs are allocated for management reporting only. GAAP for Not for Profit organizations does not allow allocation of administrative costs to program expenses.
Note 3) Program Management costs include both outsourced and internal staff.
Note 4) Cumulative carryover at 12/31/2011 reflects audited results.
Note 5) Program reserves (budgeted carryover at year end 2012) advanced for use in 2012: \$934,000 for PAC. Approved by board.

Energy Trust of Oregon, Inc.
ADMINISTRATIVE EXPENSES
For the Three Months and Year to Date Ended June 30, 2012
(Unaudited)

EXPENSES	MANAGEMENT & GENERAL						COMMUNICATIONS & CUSTOMER SERVICE					
	QUARTER			YTD			QUARTER			YTD		
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
Outsourced Services	\$40,532	\$124,096	\$83,564	\$120,384	\$234,693	\$114,309	\$183,759	\$193,250	\$9,491	\$277,794	\$374,000	\$96,206
Legal Services	17,255	35,625	18,371	22,586	71,250	48,665						
Salaries and Related Expenses	476,311	547,062	70,751	904,299	1,075,550	171,251	210,449	227,545	17,095	383,712	453,110	69,398
Supplies	1,337	1,500	163	3,397	3,000	(397)	1,316	625	(691)	1,349	1,250	(99)
Telephone	328	350	22	556	700	144	92		(92)	171		(171)
Postage and Shipping Expenses								1,250	1,250	809	2,500	1,692
Noncapitalized Equipment	731,503		(731,503)	731,503		(731,503)		500	500		1,000	1,000
Printing and Publications	132	75	(57)	151	150	(1)	5,867	12,500	6,633	9,879	25,000	15,121
Travel	9,156	9,164	8	15,962	18,328	2,366	357	1,750	1,393	384	3,500	3,116
Conference, Training & Mtngs	10,776	38,835	28,059	20,685	79,170	58,485	2,245	5,125	2,880	2,707	10,250	7,544
Interest Expense and Bank Fees		1,875	1,875		3,750	3,750						
Miscellaneous Expenses	96	25	(71)	112	50	(63)						
Dues, Licenses and Fees	1,380	3,678	2,298	3,416	4,935	1,519	403	625	222	1,279	1,250	(29)
Shared Allocation (Note 1)	45,177	53,131	7,954	93,014	106,262	13,248	26,624	28,798	2,174	49,469	57,597	8,128
IT Service Allocation (Note 2)	60,610	95,375	34,765	152,598	186,494	33,896	55,241	63,441	8,200	101,504	124,051	22,547
Planning & Eval (Note 3)	8,568	6,274	(2,294)	8,568	12,463	3,895	(5,477)		5,477			
TOTAL EXPENSES	1,403,162	917,065	(486,097)	2,077,231	1,796,796	(280,435)	480,875	535,409	54,534	829,056	1,053,509	224,453

Note 1) Represents allocation of Shared (General Office Management) Costs

Note 2) Represents allocation of Shared IT Costs

Note 3) Represents allocation of Planning & Evaluations Costs

Exp-Prog-YTD-003

Energy Trust of Oregon, Inc
ENERGY EFFICIENCY
Unaudited Interim Report for Quarter and Year to Date
For the Period Ending June 30, 2012

	<u>QTD</u>						<u>YTD</u>					
	<u>Commercial</u>	<u>Industrial</u>	<u>Residential</u>	<u>Total EE</u>	<u>Total Budget</u>	<u>Variance</u>	<u>Commercial</u>	<u>Industrial</u>	<u>Residential</u>	<u>Total EE</u>	<u>Total Budget</u>	<u>Variance</u>
EXPENSES												
Program Management	\$557,182	\$206,660	\$552,086	\$1,315,929	\$1,325,429	\$9,500	\$1,111,390	\$393,259	\$1,257,774	\$2,762,423	\$2,581,399	(\$181,024)
Program Delivery	3,977,565	2,004,430	3,564,428	9,546,423	9,835,807	289,384	7,476,692	4,147,501	6,685,668	18,309,861	19,107,134	797,273
Incentives	6,100,803	1,356,684	6,147,479	13,604,965	15,915,692	2,310,727	10,185,176	3,367,432	10,028,617	23,581,224	26,526,172	2,944,948
Program Evaluation & Planning Svcs.	440,773	235,034	441,564	1,117,370	1,389,867	272,496	659,370	340,279	712,971	1,712,621	2,766,389	1,053,768
Program Marketing/Outreach	266,532	32,143	1,198,452	1,497,127	1,431,920	(65,206)	559,070	71,435	2,232,002	2,862,508	2,867,139	4,631
Program Legal Services									820	820		(820)
Program Quality Assurance	7,972		30,501	38,473	64,125	25,652	7,972		65,682	73,654	128,250	54,596
Outsourced Services	12,472	12,647	86,853	111,972	515,798	403,826	47,095	43,446	177,741	268,281	1,030,965	762,684
Trade Allies & Customer Svc. Mgmt.	40,719	14,227	205,123	260,069	279,308	19,240	97,218	15,973	432,391	545,582	558,552	12,970
IT Services	259,624	21,922	309,035	590,581	571,666	(18,915)	369,351	58,279	487,023	914,654	1,117,824	203,171
Other Program Expenses	65,560	29,039	63,032	157,632	174,384	16,752	101,847	56,601	111,654	270,103	326,053	55,950
TOTAL PROGRAM EXPENSES	11,729,202	3,912,786	12,598,552	28,240,540	31,503,996	3,263,456	20,615,181	8,494,205	22,192,345	51,301,730	57,009,876	5,708,146
ADMINISTRATIVE COSTS												
Management & General	494,841	181,980	532,435	1,209,255	793,473	(415,783)	703,641	289,633	757,868	1,751,143	1,554,642	(196,500)
Communications & Customer Service	172,969	60,003	185,994	418,966	463,252	44,287	280,822	115,609	302,439	698,870	911,528	212,658
Total Administrative Costs	667,809	241,982	718,430	1,628,221	1,256,725	(371,496)	984,463	405,242	1,060,307	2,450,012	2,466,170	16,158
Total Expenses	12,397,011	4,154,768	13,316,982	29,868,761	32,760,721	2,891,960	21,599,644	8,899,447	23,252,651	53,751,742	59,476,046	5,724,304

Energy Trust of Oregon, Inc
RENEWABLE ENERGY
Unaudited Interim Report for Quarter and Year to Date
For the Period Ending June 30, 2012

	<u>QTD</u>						<u>YTD</u>					
	<u>Biopower</u>	<u>Solar</u>	<u>Other Renewable</u>	<u>Total RR</u>	<u>Total Budget</u>	<u>Variance</u>	<u>Biopower</u>	<u>Solar</u>	<u>Other Renewable</u>	<u>Total RR</u>	<u>Total Budget</u>	<u>Variance</u>
EXPENSES												
Program Management (Note 4)	\$36,473	\$99,361	\$80,753	\$216,587	\$216,906	\$319	\$73,301	\$197,540	\$165,025	\$435,866	\$430,395	(\$5,471)
Program Delivery		51,446		51,446	71,875	20,429		130,718	5,527	136,244	143,750	7,506
Incentives	189,867	2,959,953	323,945	3,473,765	2,003,379	(1,470,386)	216,100	7,917,733	391,748	8,525,581	3,418,846	(5,106,735)
Program Evaluation & Planning Svcs.	(6,397)	2,977	(10,406)	(13,826)	43,300	57,126	7,790	19,474	14,800	42,064	86,184	44,121
Program Marketing/Outreach	4,439	15,460	4,125	24,025	45,625	21,600	4,439	34,454	4,125	43,019	96,250	53,231
Program Legal Services					1,875	1,875					3,750	3,750
Program Quality Assurance					3,617	3,617			488	488	3,617	3,129
Outsourced Services	5,545	85,939	19,043	110,527	204,375	93,848	18,698	96,197	51,332	166,227	351,250	185,023
Trade Allies & Customer Svc. Mgmt.		11,603	161	11,764	14,467	2,703		27,231	861	28,093	28,850	757
IT Services	2,473	7,242	9,299	19,014	47,374	28,360	11,809	30,804	33,185	75,798	92,634	16,837
Other Program Expenses	5,924	22,789	22,188	50,900	74,599	23,699	12,666	62,366	41,076	116,108	121,782	5,674
TOTAL PROGRAM EXPENSES	238,323	3,256,770	449,107	3,944,201	2,727,392	(1,216,810)	344,803	8,516,517	708,167	9,569,486	4,777,308	(4,792,178)
ADMINISTRATIVE COSTS												
Management & General	9,303	166,546	18,057	193,906	123,592	(70,314)	11,805	290,139	24,145	326,088	242,153	(83,935)
Communications & Customer Service	3,417	52,000	6,493	61,910	72,157	10,247	4,709	115,840	9,637	130,186	141,981	11,795
Total Administrative Costs	12,720	218,546	24,550	255,816	195,749	(60,067)	16,514	405,979	33,782	456,275	384,134	(72,140)
Total Expenses	251,043	3,475,317	473,658	4,200,017	2,923,141	(1,276,876)	361,317	8,922,495	741,949	10,025,761	5,161,443	(4,864,318)

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