

2007 REALLOCATED BUDGET RECAP, APPROVED

PROGRAM	TOTAL BUDGET (\$M)	ELECTRIC GOALS ¹		ELECTRIC COST		B/C RATIO		GAS GOALS		GAS COST		B/C RATIO		EVAL DATE(S) (I=Impact; MA=Market Assessment; P=Process)	PROGRAM REBID RFP ISSUE DATE	PMC CONTRACT EXPIRATION
		Conservative (aMW)	Best Case (aMW)	(\$/mils/ aMW)	Levelized (\$/kWh)	Utility	Societal	Conservative (annual therms)	Best Case (annual therms)	(\$/annual therms)	Levelized (\$/Therm)	Utility	Societal			
ENERGY EFFICIENCY																
Residential																
Home Energy Solutions – Existing Homes ²	13.8	2.0	2.6	4.712 - 3.534	0.027 - 0.020	2.1	1.6	559,198	745,597	8.010 - 6.008	0.427 - 0.320	5.7	1.7	9/2007 (P/I)	NA	12/31/2007
Home Energy Solutions – New Homes & Products ³	10.2	2.5	3.3	2.628 - 1.971	0.043 - 0.032	2.3	1.5	526,816	702,421	6.819 - 5.115	0.400 - 0.300	2.9	1.2	6/2007(P)	7/06	12/31/2006
Mkt Transformation (Alliance)	1.1	4.4	5.9	0.251 - 0.188	0.004 - 0.003	24.4	8.4	NA		NA				NA	NA	12/31/2010
Total Residential	25.0	8.9	11.9													
Commercial																
Business Energy Solutions – Existing Buildings	8.0	2.7	3.6	2.310 - 1.733	0.025 - 0.019	5.1	2.0	518,893	691,857	3.452 - 2.888	0.366 - 0.275	2.1	1.9	11/07 (P/I)	3/2005	6/30/2007
Business Energy Solutions – New Buildings	5.6	1.7	2.3	2.870 - 2.153	0.022 - 0.017	3.7	2.2	209,684	279,579	3.203 - 2.402	0.215 - 0.161	4.2	3.8	10/2007(P/I) 6/2007 (MA)	10/2005	12/31/2007
Mkt Transformation (Alliance)	1.8	0.2	0.3	8.017 - 6.013	0.077 - 0.057	1.2	0.4	NA		NA				NA	NA	12/31/2010
Total Commercial	15.4	4.6	6.1													
Industrial																
Production Efficiency	13.9	10.2	13.6	1.379 - 1.034	0.017 - 0.013	6.4	4.3	NA		NA				12/2007 (P/I)	3/2005	12/31/2007
Mkt Transformation (Alliance)	1.1	0.9	1.2	1.177 - 0.883	0.016 - 0.012	5.0	1.9	NA		NA				NA	NA	12/31/2010
Total Industrial	15.0	11.1	14.8													
Total Energy Efficiency	\$55.4	24.6	32.8					1,814,590	2,419,454							
RENEWABLE RESOURCES⁴																
Utility-Scale	\$17.7	103	153	0.172 - 0.120	0.002 - 0.001			NA		NA				NA	NA	NA
Solar Electric	\$3.0	0.139	0.186	21.400 - 16.000	0.164 - 0.123			NA		NA				NA	NA	NA
Wind Cluster	\$7.9	8.1	17.6	0.980 - 0.450	0.008 - 0.004			NA		NA				3/2007 (P)	NA	NA
Open Solicitation	\$3.4	0.7	1.1	4.800 - 3.100	0.037 - 0.024			NA		NA				10/2007 (MA)	NA	NA
Biopower	\$5.1	2.98	19.46	1.700 - 0.260	0.013 - 0.002			NA		NA				NA	NA	NA
Total Renewable Resources	\$37.1	114.9	191.3													

¹ Some columns may not add due to rounding.² B/C Analysis includes furnace market transformation effects.³ B/C Analysis includes clothes washer market transformation effects.⁴ Budget amounts for Renewable Resources are activity based and include dedicated funds.

The Energy Trust of Oregon
Year to Date by Program / Service Territory - joint costs allocated at program level
Budget 2007-B-05.0 March rebudget, APPROVED
For the Twelve Months Ending December 31, 2007
(Unaudited)

	ENERGY EFFICIENCY					Total	RENEWABLE ENERGY			Other	TOTAL 2007 Budget		
	PGE	PacifiCorp	NW Natural	Cascade	Avista		PGE	PacifiCorp	Total		All Programs	B-04.7	Change
REVENUES													
Public Purpose Funding	\$22,295,922	\$15,035,184	\$9,247,863	\$889,636	\$278,000	\$47,746,605	\$6,656,993	\$4,534,421	\$11,191,414		\$58,938,019	\$60,929,643	(\$1,991,625)
CRC Funding	1,100,000	800,000				1,900,000					1,900,000		1,900,000
Revenue from Investments										2,325,038	2,325,038	2,325,038	
TOTAL PROGRAM REVENUE	23,395,922	15,835,184	9,247,863	889,636	278,000	49,646,605	6,656,993	4,534,421	11,191,414	2,325,038	63,163,057	63,254,681	(91,625)
EXPENSES													
Program Management (Note 4)	1,343,890	959,240	649,519	54,394	20,688	3,027,730	471,042	245,572	716,615		3,744,345	3,503,093	241,253
Program Delivery	6,273,423	4,916,726	1,856,525	167,957	68,257	13,282,887	180,671	87,494	268,165		13,551,051	12,465,677	1,085,374
Incentives	13,632,807	10,198,258	4,729,415	351,625	91,944	29,004,049	4,974,584	4,383,457	9,358,041		38,362,090	36,644,240	1,717,850
Program Evaluation and Planning Services	1,134,973	840,322	547,041	41,726	8,311	2,572,372	140,888	77,709	218,598		2,790,970	2,603,775	187,195
Program Marketing/Outreach	917,597	594,363	700,624	60,618	16,177	2,289,379	206,827	39,803	246,630		2,536,009	2,164,395	371,614
Program Legal Services	11,908	8,442	4,742	393	116	25,600	66,539	43,181	109,720		135,320	135,320	
Program Quality Assurance	103,116	77,801	51,282	4,265	1,536	238,000	14,749	3,851	18,600		256,600	218,600	38,000
Outsourced Services	226,856	161,680	78,968	5,461	45	473,010	505,360	156,060	661,420		1,134,430	1,122,820	11,610
Trade Allies & Customer Service Management	176,917	138,545	137,219	9,161	1,943	463,786	25,648	16,734	42,382		506,168	506,104	64
IT Services	473,111	397,797	259,808	22,248	8,056	1,161,022	123,795	65,624	189,418		1,350,440	1,360,289	(9,849)
Other Program Expenses	174,747	127,121	99,626	6,432	1,376	409,302	137,433	60,456	197,889		607,191	580,569	26,622
TOTAL PROGRAM EXPENSES	24,469,345	18,420,294	9,114,769	724,280	218,449	52,947,137	6,847,537	5,179,940	12,027,478		64,974,614	61,304,882	3,669,733
ADMINISTRATIVE COSTS													
Management & General (Note 1 & 3)	816,748	615,831	306,747	24,457	7,481	1,771,264	229,074	173,287	402,361		2,173,625	2,171,354	2,271
Communication & Outreach (Note 2 & 3)	311,142	210,592	122,987	11,831	3,697	660,249	88,531	60,303	148,834		809,084	798,717	10,367
Total Administrative Costs	1,127,890	826,423	429,734	36,288	11,178	2,431,513	317,605	233,590	551,195		2,982,708	2,970,071	12,638
TOTAL PROGRAM & ADMIN EXPENSES	25,597,235	19,246,717	9,544,503	760,568	229,627	55,378,650	7,165,142	5,413,530	12,578,673		67,957,323	64,274,952	3,682,370
TOTAL REVENUE LESS EXPENSES	(2,201,313)	(3,411,533)	(296,640)	129,068	48,373	(5,732,045)	(508,149)	(879,109)	(1,387,259)	2,325,038	(4,794,266)	(1,020,271)	(3,773,995)
Net Assets from prior years	11,387,299	(8,447,380)	6,870,552	93,290	117,837	10,021,598	25,517,626	9,189,002	34,706,628	4,348,508	49,076,734	43,259,840	5,816,894
Interest attributed	1,740,000	1,160,000				2,900,000		1,100,000	1,100,000	(4,000,000)	0		
TOTAL NET ASSETS CUMULATIVE	10,925,986	(10,698,913)	6,573,912	222,358	166,210	7,189,553	25,009,477	9,409,893	34,419,369	2,673,546	44,282,468	42,239,569	2,042,899

Note 1) Management and General (Administrative) Expenses have been allocated based on total expenses.
Note 2) General Communication and Outreach expenses (Administrative) have been allocated based on Public Purpose Revenue from each Territory.
Note 3) Administrative costs are allocated for management reporting only. GAAP for Not for Profit organizations does not allow allocation of administrative costs to program expenses.
Note 4) Program Management costs include both outsourced and internal staff.
Note 5) Cumulative carryover at 12/31/2005 has been adjusted to reflect audited results.

The Energy Trust of Oregon
Program Budget Expenses by Service Territory
For the Twelve Months Ending December 31, 2007
Budget 2007-B-05 (March reallocation), APPROVED
with management and general allocated to programs

	PGE	Pacific Power	Subtotal Elec. Utilities	Northwest Natural Gas	Cascade	Avista	Subtotal Gas Providers	Total	B-04.7 Previous	Difference
Energy Efficiency										
Residential										
Home Energy Solutions - Existing Homes	4,914,134	4,364,202	9,278,336	4,252,804	226,409	-	4,479,213	13,757,549	12,081,990	1,675,559
Home Energy Solutions - New Homes/Products	3,870,397	2,689,328	6,559,725	2,990,165	372,818	229,627	3,592,610	10,152,335	9,385,854	766,481
Market Transformation (NEEA)	632,189	476,354	1,108,543	-	-	-	-	1,108,543	1,022,954	85,589
Total Residential	9,416,720	7,529,884	16,946,604	7,242,969	599,227	229,627	8,071,823	25,018,427	22,490,798	2,527,629
Commercial										
Business Energy Solutions - Existing Buildings	4,626,251	1,567,255	6,193,506	1,693,471	97,870	-	1,791,341	7,984,847	6,633,496	1,351,351
Business Energy Solutions - New Buildings	2,762,060	2,130,491	4,892,551	608,062	63,470	-	671,532	5,564,083	6,920,660	(1,356,577)
Market Transformation (NEEA)	1,028,727	775,144	1,803,871	-	-	-	-	1,803,871	1,730,532	73,339
Total Commercial	8,417,038	4,472,890	12,889,928	2,301,533	161,340	0	2,462,873	15,352,801	15,284,688	68,113
Industrial										
Production Efficiency	7,159,160	6,788,590	13,947,750	-	-	-	-	13,947,750	13,038,520	909,230
Market Transformation (NEEA)	604,316	455,352	1,059,668	-	-	-	-	1,059,668	1,002,395	57,273
Total Industrial	7,763,476	7,243,942	15,007,418	0	0	0	0	15,007,418	14,040,915	966,503
Energy Efficiency Program Costs	25,597,234	19,246,716	44,843,950	9,544,502	760,567	229,627	10,534,696	55,378,646	51,816,401	3,562,245
Management and General										
Communications and Outreach										
Total Energy Efficiency Costs	25,597,234	19,246,716	44,843,950	9,544,502	760,567	229,627	10,534,696	55,378,646	51,816,401	3,562,245

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	PGE	Pacific Power	Subtotal Elec. Utilities	Northwest Natural Gas	Cascade	Avista	Subtotal Gas Providers	Total	B-04.7 Previous	Difference
Renewables										
Utility Scale Projects	1,565,651	2,977,322	4,542,973	-	-	-	-	4,542,973	5,329,109	(786,136)
Solar	1,827,939	1,191,173	3,019,112	-	-	-	-	3,019,112	2,977,391	41,721
Wind	785,381	570,413	1,355,794	-	-	-	-	1,355,794	1,359,955	(4,161)
Open Solicitation	1,703,085	427,612	2,130,697	-	-	-	-	2,130,697	1,252,352	878,345
Biopower	1,283,088	247,009	1,530,097	-	-	-	-	1,530,097	1,539,749	(9,652)
Renewables Program Costs	7,165,144	5,413,529	12,578,673	0	0	0	0	12,578,673	12,458,556	120,117
Management and General Communications and Outreach									-	
Total Renewables Costs	7,165,144	5,413,529	12,578,673	0				12,578,673	12,458,556	120,117
Cost Grand Total	32,762,378	24,660,245	57,422,623	9,544,502	760,567	229,627	10,534,696	67,957,319	64,274,957	3,682,362