## The Energy Trust of Oregon, Inc RENEWABLE ENERGY

#### Unaudited Interim Report for Quarter and Year to Date For the Period Ending June 30, 2009

QTD YTD Open Utility Total Open Utility Total **Biopower Solicitation** Solar Scale Wind Total RR Budget Variance **Biopower Solicitation** Solar Scale Wind Total RR **Budget** Variance **EXPENSES** Program Management (Note 4) \$44,221 \$60,719 \$70,188 \$491 \$26,035 \$201,654 \$255,567 \$53,914 \$84,814 \$117,972 \$147,516 \$2,015 \$52,925 \$405,242 \$511,135 \$105,893 Program Delivery 11,971 24,744 36,715 65,700 28,985 41,495 37,389 78,884 101,400 22,515 Incentives 30,536 521,832 842,549 476,103 78,164 1,949,184 6,148,291 4,199,107 61,072 1,612,487 1,844,759 476,103 81,704 4,076,125 9,532,164 5,456,039 Program Evaluation & Planning Svcs. 17,235 15,517 18,915 15,081 66,749 143,423 76,674 32,839 42.254 35,683 28,736 139,512 287,549 148,037 Program Marketing/Outreach 305 232,373 1,517 54,493 (727)55,588 86,294 30,706 2,698 4,565 138,788 4,968 151,019 81,354 **Program Legal Services** 8,750 8,750 17,500 17,500 Program Quality Assurance 16,250 16,250 32,500 32,500 Outsourced Services 67,056 44.420 41,114 15,631 168,221 369,975 201,754 72,027 61,655 68,938 19,759 222,379 708,950 486,571 20,045 40,287 40,287 Trade Allies & Customer Svc. Mgmt. 20,045 16,865 (3,179)34,018 (6,269)IT Services 12.729 12.624 16,219 11.621 61,630 8.437 25,211 25,002 23.016 105,350 127,221 21,871 53,194 32,122 Other Program Expenses 4.968 6.796 15.009 34 4,575 31,381 71,037 39.656 10,111 13,999 37.158 123 8.654 70.044 123.725 53,680 **TOTAL PROGRAM EXPENSES** 177,049 663,426 1,090,503 476,628 175,124 2,582,730 7,243,784 4,661,054 288,772 1,877,933 2,386,746 478,240 257,151 5,288,842 11,708,535 6,419,692 **ADMINISTRATIVE COSTS** Management & General 4,611 13,658 25,636 13,776 4,691 62,372 174,831 112,459 8,351 54,306 69,020 13,830 7,436 152,943 349,237 196,294 Communications & Customer Service 3,621 15,000 23,398 9,212 3,531 54,762 80,240 25,478 5,579 36,283 46,113 9,240 4,968 102,183 161,053 58,870 **Total Administrative Costs** 8,233 28,658 49,034 22,987 8,222 117,134 255,071 13,930 90,589 115,133 23,070 12,405 255,126 255,163 510,290 **Total Expenses** 185.282 692,084 1,139,537 499,615 183,346 2,699,865 7,498,856 4,798,991 1,968,522 2,501,879 501,310 269,556 5,543,969 12,218,825 6.674.856

## The Energy Trust of Oregon, Inc BALANCE SHEET June 30, 2009 (Unaudited)

_	JUN 2009	MAY 2009	DEC 2008	Change from Prior Month	Change from Beg. of Year
Current Assets					
Cash & Cash Equivalents	68,678,797	68,832,816	51,901,589	(154,018)	16,777,208
Restricted Cash (Escrow Funds)	10,810,050	10,805,208	10,128,530	4,842	681,520
Investments	1,562,919	1,561,892	9,827,698	1,027	(8,264,779)
Restricted Investments (Escrow Funds)	0	0	1,049,537	0	(1,049,537)
Receivables	163,863	240,930	324,410	(77,067)	(160,547)
Prepaid Expenses	156,127	161,070	193,832	(4,943)	(37,704)
Advances to Vendors	815,264 	189,748	784,287	625,516	30,977
Total Current Assets	82,187,020	81,791,663	74,209,882	395,357	7,977,138
Fixed Assets					
Program Equipment	113,517	85,245	70,795	28,272	42,722
Computer Hardware and Software	962,930	953,467	907,867	9,463	55,063
Leasehold Improvements	22,382	22,382	22,382	0	0
Office Equipment and Furniture	49,192	49,192	49,192	0	0
Total Fixed Assets	I,148,021	1,110,286	1,050,236	37,735	97,785
Less Depreciation	(933,194)	(925,117)	(891,800)	(8,077)	(41,393)
Net Fixed Assets	214,827	185,169	158,435	29,659	56,392
Other Assets					
Rental Deposit	26,000	26,000	26,000	0	0
Deferred Compensation Asset	93,007	88,433	68,954	4,574	24,053
Total Other Assets	119,007	114,433	94,954	4,574	24,053
Total Assets	82,520,855 	82,091,265	74,463,272	429,590	8,057,583
Current Liabilities		5 450 <b>7</b> 44	10.140.000	724104	(2.775.050)
Accounts Payable and Accruals	6,393,850	5,659,744	10,169,809	734,106	(3,775,959)
Salaries, Taxes, & Benefits Payable	415,064 	403,155	340,284	11,908	74,780
Total Current Liabilities	6,808,914	6,062,900	10,510,093	746,015	(3,701,179)
Long Term Liabilities					
Deferred Rent	123,869	127,029	142,828	(3,160)	(18,959)
Deferred Compensation Payable	93,007	88,433	68,954	4,574	24,053
Other Long-Term Liabilities	4,175	3,810	3,810	365	365
Total Long-Term Liabilities	221,051	219,272	215,593	1,779	5,459
Total Liabilities		6,282,172			
Net Assets					
Current Yr Inc/ Dec Unrestricted Net Asse	12,121,319	12,444,365	5,036,929	(323,046)	7,084,390
Escrow	10,810,050	10,805,208	11,178,067	, ,	
Unrestricted Net Assets-Beginning of Year	52,559,520	52,559,520	47,522,591	(0)	5,036,929
Total Net Assets		75,809,093	63,737,587	(318,204)	
Total Liabilities and Net Assets	82,520,855	, ,	74,463,272	429,590	
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## The Energy Trust of Oregon, Inc INCOME STATEMENT

# Unaudited Interim Report for Quarter and YTD For the Period Ending June 30, 2009

		Quarter-to-date			Year-to-date	
	Actual	QTD Budget	Variance	Actual	YTD Budget	Variance
REVENUE						
Contributions Received Directly	\$710		\$710	\$710		\$710
Public Purpose Funding-PGE	8,509,817	9,089,085	(579,268)	18,306,537	18,848,262	(541,724)
Public Purpose Funding-PacifiCorp	5,231,743	5,291,015	(59,272)	11,414,470	11,400,749	13,721
Public Purpose Funding-NW Natural	3,038,426	3,246,229	(207,803)	7,662,474	7,954,185	(291,711)
Public Purpose Funding-Cascade	242,641	267,255	(24,614)	709,277	742,336	(33,059)
Total Public Purpose Funding	17,023,337	17,893,584	(870,248)	38,093,469	38,945,532	(852,063)
Incremental Funding - PGE	3,376,082	3,356,440	19,642	7,372,165	7,173,440	198,725
Incremental Funding - PacifiCorp	2,004,541	1,991,830	12,711	4,495,745	4,233,852	261,893
New Funding - NW Natural Industrial DSM	300,000		300,000	300,000		300,000
Consuner Owned Electric	17,437		17,437	17,437		17,437
Interest Income	112,330	316,222	(203,892)	314,877	625,898	(311,021)
TOTAL REVENUE	22,833,726	23,558,076	(724,350)	50,593,694	50,978,721	(385,028)
EXPENSES						
Program Management (Note 3)	1,454,247	1,221,315	(232,932)	2,794,595	2,433,957	(360,638)
Program Delivery	6,112,110	6,448,666	336,556	11,943,021	12,892,144	949,122
Incentives	9,743,600	16,265,564	6,521,964	16,700,847	27,852,913	11,152,065
Program Evaluation and Planning Services	740,317	1,053,388	313,070	1,379,052	2,110,466	731,414
Program Marketing/Outreach	1,155,873	1,316,353	160,480	2,341,926	2,791,891	449,965
Program Legal Services		8,750	8,750		17,500	17,500
Program Quality Assurance	24,810	62,850	38,040	48,377	121,200	72,823
Outsourced Services	303,685	596,510	292,826	462,237	1,215,687	753,450
Trade Allies & Customer Service Management	203,060	215,651	12,591	399,152	434,969	35,817
IT Services	375,371	624,906	249,535	743,436	1,289,971	546,534
Other Program Expenses	89,681	193,366	103,684	240,362	368,381	128,019
TOTAL PROGRAM EXPENSES	20,202,755	28,007,319	7,804,564	37,053,007	51,529,080	14,476,073
ADMINISTRATIVE COSTS						
Management & General (Notes 1 & 2)	507,541	708,293	200,753	1,071,501	1,414,864	343,363
Communications & Customer Svc (Notes I & 2)	420,605	325,078	(95,526)	715,883	652,473	(63,409)
Total Administrative Costs	928,145	1,033,372	105,226	1,787,384	2,067,338	279,954
Total Expenses	21,130,900	29,040,691	7,909,791	38,840,390	53,596,418	14,756,027
REVENUE LESS EXPENSES	1,702,826	(5,482,615)	7,185,441	11,753,303	(2,617,696)	14,370,999
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Note I) Both Management & General and Communications & Customer Service Expenses (Administrative) have been allocated based on total expenses.

Note 2) Administrative costs are allocated for management reporting only. This is not a GAAP formated Income Statement.

Note 3) Program Management costs include both outsourced and internal staff.

## The Energy Trust of Oregon, Inc Statement of Functional Expenses For the Six Months Ending June 30, 2009

-	Energy Efficiency	Renewable Energy	Total Program Expenses	Management & General	Communications & Customer Service	Total Admin Expenses	Total
Program Expenses							
Incentives/ Program Management & Delivery	27,459,117	4,156,260	31,615,377			0	31,615,377
Payroll and Related Expenses	739,101	403,992		627,154	204,148	831,302	1,974,395
Outsourced Services	1,840,039	387,609		205,248	420,908	626,156	2,853,804
Planning and Evaluation	560,720	126,430		9,002	830	9,832	696,982
Customer Service Management	358,865	40,287	399,152	ŕ		0	399,152
Total Program Expenses	30,957,842	5,114,577	36,072,419	841,404	625,886	1,467,290	37,539,709
Program Support Costs							
Supplies	4,739	2,593	7,332	4,887	2,753	7,640	14,972
Postage and Shipping Expenses	1,704	800	2,504	2,765	421	3,186	5,690
Telephone	2,956	1,781	4,737	3,085	442	3,527	8,264
Printing and Publications	47,523	13,809	61,332	3,439	6,029	9,468	70,800
Occupancy Expenses	40,358	21,875	62,233	30,672	11,507	42,179	104,412
Insurance	11,009	5,967	16,976	8,367	3,139	11,506	28,482
Equipment	3,282	1,779	5,061	2,495	936	3,431	8,492
Travel	10,475	8,117	18,592	9,914	286	10,200	28,792
Meetings, Trainings & Conferences	13,490	4,184	17,674	31,230	1,465	32,695	50,369
Depreciation & Amortization	85 <del>4</del>	5,660	6,514	649	244	893	7, <del>4</del> 07
Dues, Licenses and Fees	31,234	752	31,986	5,218	2,444	7,662	39,648
Miscellaneous Expenses	612	1,599	2,211	(117)	258	141	2,352
IT Services	638,086	105,350	743,436	127,494	60,073	187,567	931,003
Total Program Support Costs	806,322	174,266	980,588	230,098	89,996	320,094	1,300,682
TOTAL EXPENSES	31,764,164	5,288,842 =======	37,053,006 ======	1,071,501 =======	715,883	1,787,384 =========	38,840,390

## The Energy Trust of Oregon, Inc Program Expenses by Service Territory For the Six Months Ending June 30, 2009 (Unaudited)

Energy Efficiency  Commercial  Business Energy Solutions - Existing Buildings								
PGE   Power   Utilities   Industrial DSM   Gas   Cascade   Avista   Providers   Total   Budget   Difference	Natural Gas		Natural	NWN	Elec.	Pacific		
Commercial Business Energy Solutions - Existing Buildings \$2,933,551 \$1,355,986 \$4,289,537 \$1,180,606 \$189,023 \$1,369,629 \$5,659,166 \$6,774,286 \$1,115 Business Energy Solutions - New Buildings 1,773,412 821,773 2,595,185 772,846 69,750 842,596 3,437,781 8,122,503 4,684 Market Transformation (NEEA) 496,660 374,674 871,334 871,334 856,222 (15,  Total Commercial 5,203,623 2,552,433 7,756,056 1,953,452 258,773 2,212,225 9,968,281 15,753,011 5,784,  Industrial Business Energy Solutions - Production Efficienc; 3,276,057 1,910,241 5,186,298 14,662 200,174 214,836 5,401,134 6,972,246 1,571 Market Transformation (NEEA) 247,080 186,394 433,474 459,569 26	M Gas Cascade Avista Providers Total Budget Differen	ascade Avist	Gas		Utilities	Power	PGE	_
Business Energy Solutions - Existing Buildings \$2,933,551 \$1,355,986 \$4,289,537 \$1,180,606 \$189,023 \$1,369,629 \$5,659,166 \$6,774,286 \$1,115 Business Energy Solutions - New Buildings 1,773,412 821,773 2,595,185 772,846 69,750 842,596 3,437,781 8,122,503 4,684 Market Transformation (NEEA) 496,660 374,674 871,334 856,222 (15,								Energy Efficiency
Business Energy Solutions - Existing Buildings \$2,933,551 \$1,355,986 \$4,289,537 \$1,180,606 \$189,023 \$1,369,629 \$5,659,166 \$6,774,286 \$1,115 Business Energy Solutions - New Buildings 1,773,412 821,773 2,595,185 772,846 69,750 842,596 3,437,781 8,122,503 4,684 Market Transformation (NEEA) 496,660 374,674 871,334 856,222 (15,								Commercial
Market Transformation (NEEA)         496,660         374,674         871,334         871,334         856,222         (15, 15, 15, 15, 15, 15, 15, 15, 15, 15,	\$1,180,606 \$189,023 \$1,369,629 \$5,659,166 \$6,774,286 \$1,115,	\$189,023	\$1,180,606		\$4,289,537	\$1,355,986	\$2,933,551	
Total Commercial 5,203,623 2,552,433 7,756,056 1,953,452 258,773 2,212,225 9,968,281 15,753,011 5,784,  Industrial  Business Energy Solutions - Production Efficiency 3,276,057 1,910,241 5,186,298 14,662 200,174 214,836 5,401,134 6,972,246 1,571 Market Transformation (NEEA) 247,080 186,394 433,474 459,569 26	772,846 69,750 842,596 3,437,781 8,122,503 4,684,	69,750	772,846		2,595,185	821,773	1,773,412	Business Energy Solutions - New Buildings
Industrial         Business Energy Solutions - Production Efficienc;       3,276,057       1,910,241       5,186,298       14,662       200,174       214,836       5,401,134       6,972,246       1,571         Market Transformation (NEEA)       247,080       186,394       433,474       459,569       26	871,334 856,222 (15,1				871,334	374,674	496,660	Market Transformation (NEEA)
Business Energy Solutions - Production Efficiency 3,276,057 1,910,241 5,186,298 14,662 200,174 214,836 5,401,134 6,972,246 1,571 Market Transformation (NEEA) 247,080 186,394 433,474 459,569 26	1,953,452 258,773 2,212,225 9,968,281 15,753,011 5,784,7	258,773	1,953,452		7,756,056	2,552,433	5,203,623	Total Commercial
Market Transformation (NEEA) 247,080 186,394 433,474 459,569 26								Industrial
	62 200,174 214,836 5,401,134 6,972,246 1,571,		200,174	14,662	5,186,298	1,910,241	3,276,057	Business Energy Solutions - Production Efficiency
Total Industrial 3,523,137 2,096,635 5,619,772 14,662 200,174 214,836 5,834,608 7,431,815 1,597,	433,474 459,569 26,				433,474	186,394	247,080	Market Transformation (NEEA)
			200,174	14,662	5,619,772	2,096,635	3,523,137	Total Industrial
Residential								Residential
Home Energy Solutions - Existing Homes 2,884,937 1,515,147 4,400,084 5,034,291 181,140 5,215,431 9,615,515 9,218,330 (397,	5,034,291 181,140 5,215,431 9,615,515 9,218,330 (397,1	181,140	5,034,291		4,400,084	1,515,147	2,884,937	Home Energy Solutions - Existing Homes
	1,015,854 109,452 40,045 1,165,351 6,943,954 8,524,624 1,580,	109,452 4	1,015,854		5,778,603	1,979,397	3,799,206	6,
Market Transformation (NEEA) 532,417 401,647 934,064 934,064 934,064 449,813 (484,	934,064 449,813 (484,2				934,064	401,647	532,417	Market Transformation (NEEA)
Total Residential 7,216,560 3,896,191 11,112,751 6,050,145 290,592 40,045 6,380,782 17,493,533 18,192,767 699,	6,050,145 290,592 40,045 6,380,782 17,493,533 18,192,767 699,2	290,592 40	6,050,145		11,112,751	3,896,191	7,216,560	Total Residential
Energy Efficiency Program Costs 15,943,320 8,545,259 24,488,579 14,662 8,203,771 549,365 40,045 8,807,843 33,296,422 41,377,593 8,081,	52 8,203,771 549,365 40,045 8,807,843 33,296,422 41,377,593 8,081,1	549,365 40	8,203,771	14,662	24,488,579	8,545,259	15,943,320	Energy Efficiency Program Costs
Renewables								Renewables
Biopower 189,450 113,252 302,702 302,702 302,702 302,702	302,702 1,177,895 875,				302.702	113.252	189.450	Biopower
								·
								·
	501,310 3,957,137 3,455,				501,310	501,310		,
Wind 181,056 88,500 269,556 269,556 269,556 269,556	269,556 I,152,885 883,				269,556	88,500	181,056	Wind
Renewables Program Costs 3,285,609 2,258,360 5,543,969 5,543,969 5,543,969 12,218,825 6,674,	5,543,969 12,218,825 6,674,8				5,543,969	2,258,360	3,285,609	Renewables Program Costs
		======	==================================	=======================================		=======================================	=======================================	=
Cost Grand Total 19,228,929 10,803,619 30,032,548 14,662 8,203,771 549,365 40,045 8,807,843 38,840,390 53,596,418 14,756,		•	, ,	,	30,032,548	10,803,619 ====================================	-, -,-	

### The Energy Trust of Oregon, Inc ENERGY EFFICIENCY Unaudited Interim Report for Quarter and Year to Date For the Period Ending June 30, 2009

			QT	D			YTD					
	Commercial	Industrial	Residential	Total EE	Total Budget	Variance	Commercial	Industrial	Residential	Total EE	Total Budget	Variance
EXPENSES Program Management (Note 4)	\$342,956	\$122,143	\$787,494	\$1,252,593	\$965,748	(\$286,845)	\$669,734	\$247,680	\$1,471,939	\$2,389,353	\$1,922,822	(\$466,531)
Program Delivery	1,854,499	1,245,301	2,975,595	6,075,395	6,382,966	307,571	3,741,795	2,494,678	5,627,663	11,864,137	12,790,744	926,607
Incentives	2,284,516	1,493,365	4,016,535	7,794,416	10,117,273	2,322,857	3,495,232	2,352,900	6,776,590	12,624,722	18,320,749	5,696,026
Program Evaluation & Planning Svcs.	165,395	207,592	300,581	673,568	909,964	236,396	289,841	258,432	691,267	1,239,540	1,822,917	583,377
Program Marketing/Outreach	514,544	48,232	537,509	1,100,285	1,230,059	129,774	966,518	102,495	1,121,894	2,190,907	2,559,519	368,612
Program Quality Assurance			24,810	24,810	46,600	21,790			48,377	48,377	88,700	40,323
Outsourced Services	39,678	28,413	67,373	135,464	226,535	91,072	71,436	38,749	129,673	239,858	506,737	266,879
Trade Allies & Customer Svc. Mgmt.	21,549	2,153	159,314	183,016	198,786	15,770	44,357	2,514	311,994	358,865	400,952	42,087
IT Services	89,939	20,591	211,648	322,177	563,276	241,098	178,130	40,780	419,177	638,086	1,162,749	524,663
Other Program Expenses	19,927	14,019	24,354	58,300	*	64,028	52,511	27,877	89,930	170,318	*	74,339
TOTAL PROGRAM EXPENSES	5,333,003	3,181,809	9,105,213	17,620,025	20,763,535	3,143,511	9,509,554	5,566,106	16,688,504	31,764,163	39,820,545	8,056,381
ADMINISTRATIVE COSTS Management & General	135,213	81,161	228,794	445,168	533,462	88,294	274,998	160,961	482,599	918,558	1,065,627	147,069
Communications & Customer Service	110,541	65,758	189,543	365,843	244,838	(121,005)	183,729	107,540	322,430	613,700	491,421	(122,279)
<b>Total Administrative Costs</b>	245,754	146,919	418,338	811,011	778,300	(32,711)	458,727	268,501	805,030	1,532,258	,,-	24,790
Total Expenses	5,578,756 =======	3,328,728	9,523,551	18,431,036 	21,541,836 ====================================	3,110,800	9,968,281	5,834,608 ======	17,493,533	33,296,422 		8,081,171

IS-Prog-YTD-002

### **Energy Trust of Oregon, Inc. ADMINISTRATIVE EXPENSES**

### For the Three Months and Year to Date Ended June 30, 2009 (Unaudited)

	MANAGEMENT & GENERAL						COMMUNICATIONS & CUSTOMER SERVICE					
		QUARTER	R		YTD			QUARTER			YTD	
	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE
EXPENSES												
Outsourced Services	\$53,854	\$124,173	\$70,319	\$196,405	\$261,513	\$65,108	\$266,507	\$94,837	(\$171,670)	\$420,314	\$189,675	(\$230,639)
Legal Services	5,192	8,750	3,558	7,260	17,500	10,240						
Salaries and Related Expenses	323,622	391,288	67,666	627,154	756,209	129,055	108,721	142,049	33,328	204,148	283,077	78,929
Supplies	745	1,250	505	1,337	2,500	1,163	226	375	149	1,421	750	(671)
Telephone	801	750	(51)	2,006	1,500	(506)				38		(38)
Postage and Shipping Expenses	835	982	147	1,644	1,964	319		5,000	5,000		10,000	10,000
Noncapitalized Equipment					6,000	6,000		250	250		500	500
Printing and Publications	473	125	(348)	551	250	(301)	2,625	6,650	4,025	4,945	13,300	8,355
Travel	6,447	14,102	7,656	9,913	28,205	18,292	265	4,375	4,110	286	8,750	8,464
Conference, Training & Mtngs	17,029	41,904	24,875	31,230	83,808	52,578	149	3,000	2,851	1,465	6,000	4,535
Miscellaneous Expenses	(50)	25	75	(143)	50	193	248		(248)	248		(248)
Dues, Licenses and Fees	680	3,050	2,370	5,218	6,180	962	983	1,250	267	2,444	2,500	56
Shared Allocation (Note I)	28,815	31,563	2,748	52,431	63,126	10,695	10,113	14,740	4,627	19,670	29,479	9,809
IT Service Allocation (Note 2)	64,374	83,269	18,895	127,494	171,890	44,396	30,332	51,847	21,515	60,073	107,025	46,952
Planning & Eval (Note 3)	4,724	7,062	2,337	9,002	14,170	5,168	436	706	270	830	1,417	587
TOTAL EXPENSES	507,541 ======	708,293	200,753	1,071,501 =======	I,4I4,864 ======	343,363 ======	420,605 ======	325,078	(95,526)	715,883 ======	652,473	(63,409)

Note 1) Represents allocation of Shared (General Office Management) Costs Note 2) Represents allocation of Shared IT Costs

Note 3) Represents allocation of Planning & Evaluations Costs