ENERGY TRUST OF OREGON, INC. APPROVED BUDGET January to December, 2003 INCOME STATEMENT BY PROGRAM AREA All Funders

REVENUE Public Purpose Collections-Electrical Public purpose - NW Natural Gas Other Unrestricted Revenue-Gas Rates Other Unrestr Rev-Int Income TOTAL REVENUE EXPENSES Program Contract Expenses Salaries and related expenses Professional Services SUBTOTAL Other Operating Expenses Shared program expenses TOTAL BUDGETED EXPENSES Allocated Management & General Allocated Communications & Outreach TOTAL PROGRAM EXPENSES	32,404,254 3,331,901 405,645 36,141,799 34,945,084 967,733 257,000 36,169,817 576,975 309,007	\$ 10,032,463 10,032,463 2,589,501 507,668 578,495 3,675,664 172,524	150,63 592,20 742,83 3 180,04 (234,240 1 797,268	31,088 170,920 202,008 488,786	\$ 42,436,717 3,331,901 405,645 228,407 46,402,669 37,534,585 2,220,149 1,832,855 41,587,589
Public purpose - NW Natural Gas Other Unrestricted Revenue-Gas Rates Other Unrestr Rev-Int Income TOTAL REVENUE EXPENSES Program Contract Expenses Salaries and related expenses Professional Services SUBTOTAL Other Operating Expenses Shared program expenses TOTAL BUDGETED EXPENSES Allocated Management & General Allocated Communications & Outreach	3,331,901 405,645 36,141,799 34,945,084 967,733 257,000 36,169,817 576,975	2,589,501 507,668 578,495 3,675,664	592,20 742,83 1	1 563,028 0 234,240 L 797,268	170,920 202,008	3,331,901 405,645 228,407 46,402,669 37,534,585 2,220,149 1,832,855 41,587,589
Other Unrestricted Revenue-Gas Rates Other Unrestr Rev-Int Income TOTAL REVENUE EXPENSES Program Contract Expenses Salaries and related expenses Professional Services SUBTOTAL Other Operating Expenses Shared program expenses TOTAL BUDGETED EXPENSES Allocated Management & General Allocated Communications & Outreach	36,141,799 34,945,084 967,733 257,000 36,169,817 576,975	2,589,501 507,668 578,495 3,675,664 172,524	592,20 742,83 1	1 563,028 0 234,240 L 797,268	170,920 202,008	405,645 228,407 46,402,669 37,534,585 2,220,149 1,832,855 41,587,589
Other Unrestr Rev-Int Income TOTAL REVENUE EXPENSES Program Contract Expenses Salaries and related expenses Professional Services SUBTOTAL Other Operating Expenses Shared program expenses TOTAL BUDGETED EXPENSES Allocated Management & General Allocated Communications & Outreach	36,141,799 34,945,084 967,733 257,000 36,169,817 576,975	2,589,501 507,668 578,495 3,675,664 172,524	592,20 742,83 1	1 563,028 0 234,240 L 797,268	170,920 202,008	228,407 46,402,669 37,534,585 2,220,149 1,832,855 41,587,589
TOTAL REVENUE EXPENSES Program Contract Expenses Salaries and related expenses Professional Services SUBTOTAL Other Operating Expenses Shared program expenses TOTAL BUDGETED EXPENSES Allocated Management & General Allocated Communications & Outreach	34,945,084 967,733 257,000 36,169,817 576,975	2,589,501 507,668 578,495 3,675,664 172,524	592,20 742,83 1	1 563,028 0 234,240 L 797,268	170,920 202,008	37,534,585 2,220,149 1,832,855 41,587,589
Program Contract Expenses Salaries and related expenses Professional Services SUBTOTAL Other Operating Expenses Shared program expenses TOTAL BUDGETED EXPENSES Allocated Management & General Allocated Communications & Outreach	34,945,084 967,733 257,000 36,169,817 576,975	2,589,501 507,668 578,495 3,675,664 172,524	592,20 742,83 1	1 563,028 0 234,240 L 797,268	170,920 202,008	37,534,585 2,220,149 1,832,855 41,587,589
Program Contract Expenses Salaries and related expenses Professional Services SUBTOTAL Other Operating Expenses Shared program expenses TOTAL BUDGETED EXPENSES Allocated Management & General Allocated Communications & Outreach	967,733 257,000 36,169,817 576,975	507,668 578,495 3,675,664 172,524	592,20 742,83 1	234,240 1 797,268	170,920 202,008	2,220,149 1,832,855 41,587,589
Salaries and related expenses Professional Services SUBTOTAL Other Operating Expenses Shared program expenses TOTAL BUDGETED EXPENSES Allocated Management & General Allocated Communications & Outreach	967,733 257,000 36,169,817 576,975	507,668 578,495 3,675,664 172,524	592,20 742,83 1	234,240 1 797,268	170,920 202,008	2,220,149 1,832,855 41,587,589
Professional Services SUBTOTAL Other Operating Expenses Shared program expenses TOTAL BUDGETED EXPENSES Allocated Management & General Allocated Communications & Outreach	257,000 36,169,817 576,975	578,495 3,675,664 172,524	592,20 742,83 1	234,240 1 797,268	170,920 202,008	1,832,855 41,587,589
Professional Services SUBTOTAL Other Operating Expenses Shared program expenses TOTAL BUDGETED EXPENSES Allocated Management & General Allocated Communications & Outreach	257,000 36,169,817 576,975	578,495 3,675,664 172,524	592,20 742,83 1	234,240 1 797,268	170,920 202,008	1,832,855 41,587,589
Other Operating Expenses Shared program expenses TOTAL BUDGETED EXPENSES Allocated Management & General Allocated Communications & Outreach	576,975	3,675,664 172,524	·	797,268		41,587,589
Shared program expenses TOTAL BUDGETED EXPENSES Allocated Management & General Allocated Communications & Outreach	•	•	180,040	167.250	100 706	4 505 555
Shared program expenses TOTAL BUDGETED EXPENSES Allocated Management & General Allocated Communications & Outreach	•	•			400.700	1,585,575
TOTAL BUDGETED EXPENSES Allocated Management & General Allocated Communications & Outreach	309,007				100,700	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Allocated Management & General Allocated Communications & Outreach		162,033	48,10	3 171,646	(690,794)	-
Allocated Communications & Outreach	37,055,798	4,010,222	970,979	1,136,164	-	43,173,163
	1,025,215	110,950		(1,136,164)		-
TOTAL DROGRAM EYDENSES	760,011	210,968	(970,97	9)		-
TOTAL PROGRAM EXPENSES	38,841,024	4,332,140	-	-	-	43,173,163
TOTAL REVENUES LESS EXPENSES \$	(2,699,224)	\$ 5,700,323	\$ -	\$ -	\$ -	\$ 3,229,505
Estimated Carryover to 2004						
Current Year Revenue from Utilities \$	36,141,799	\$ 10,032,463	\$ -	\$ -	\$ -	\$ 46,174,262
Carryover Funds as of 12/31/02	4,321,466	6,774,500				11,095,966
Total Funds Available	40,463,265	16,806,963	-	-	-	57,270,228
Current Year Program Expenses	38,841,024	4,332,140	-	_	-	43,173,163
Total Estimated Dedicated Funds	1,100,000	12,347,864				13,447,864
Total Program Expenses and Dedicated Funds	39,941,024	16,680,004	-	-	-	56,621,027
Estimated Carryover Funds as of 12/31/03 \$		\$ 126,959	\$ -	\$ -	\$ -	\$ 649,201