EnergyTrust of Oregon

Proposed 2009 Solar Electric Incentives

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EnergyTrust of Oregon, Inc.

Reasons for Considering Changes

	2008 New Commitments	2009 Budget	2009 Plus 25%
Pacific	$1.4 million	$1.3 million	$1.6 million
PGE	$4.4 million	$4.9 million	$6.1 million

- Economic slowdown, limited state and federal tax credit appetite, and tight credit will drive activity down relative to 2008 with current incentive offers
- Experience in 2008 and earlier years suggests 25% cancellation or lengthy delays
- 2008 incentive offers are light relative to above market costs for most projects
- Evidence suggests that projects up to 2+ MW need our incentives. Cost per watt generally $6/W to $9/W or greater for nearly all if not all providers.

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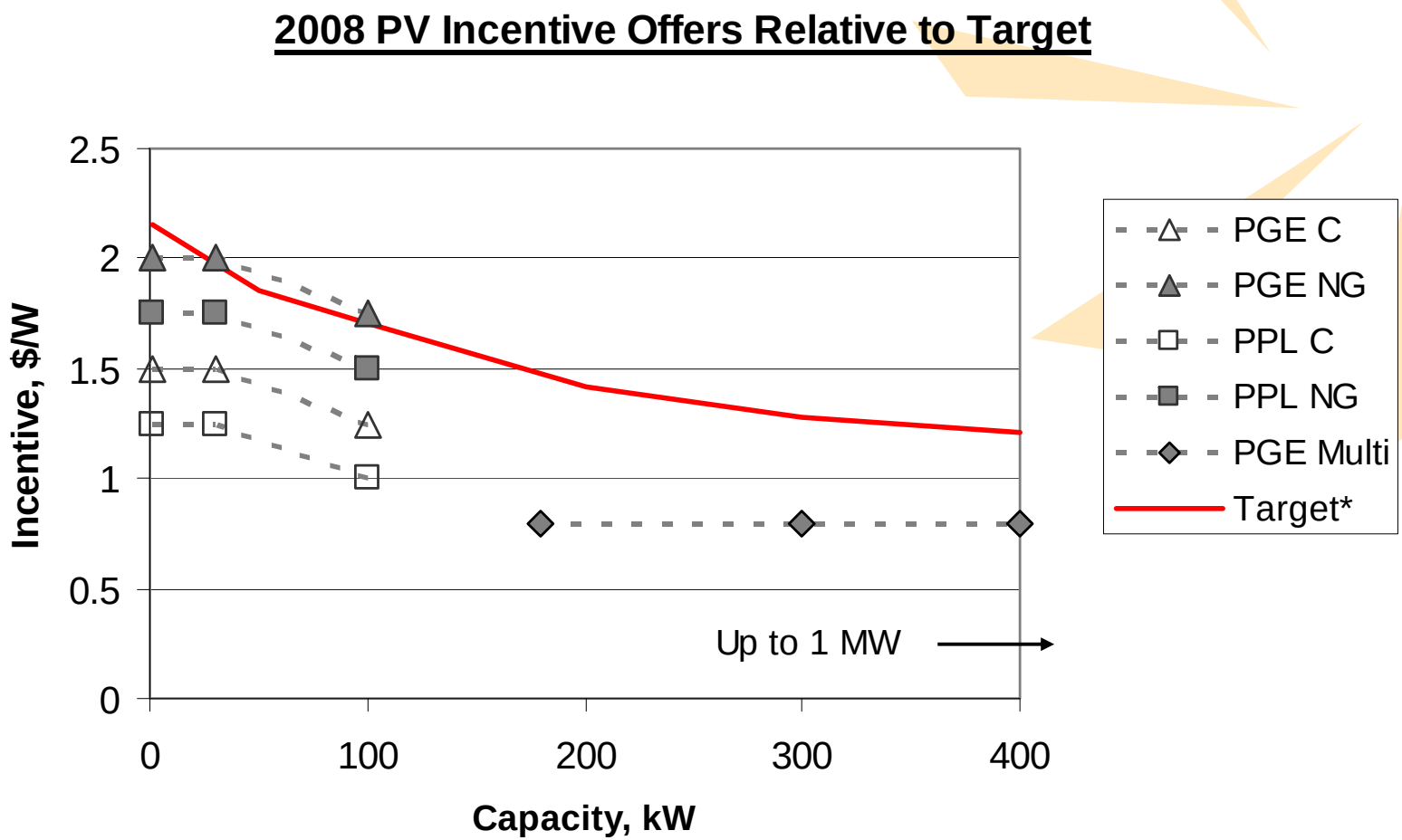
2008 Incentive Offer



* Target is 8% IRR (11% with perfect incentive timing) at first cost from $9/W at 1 kW to $6/W at $300 kW and higher

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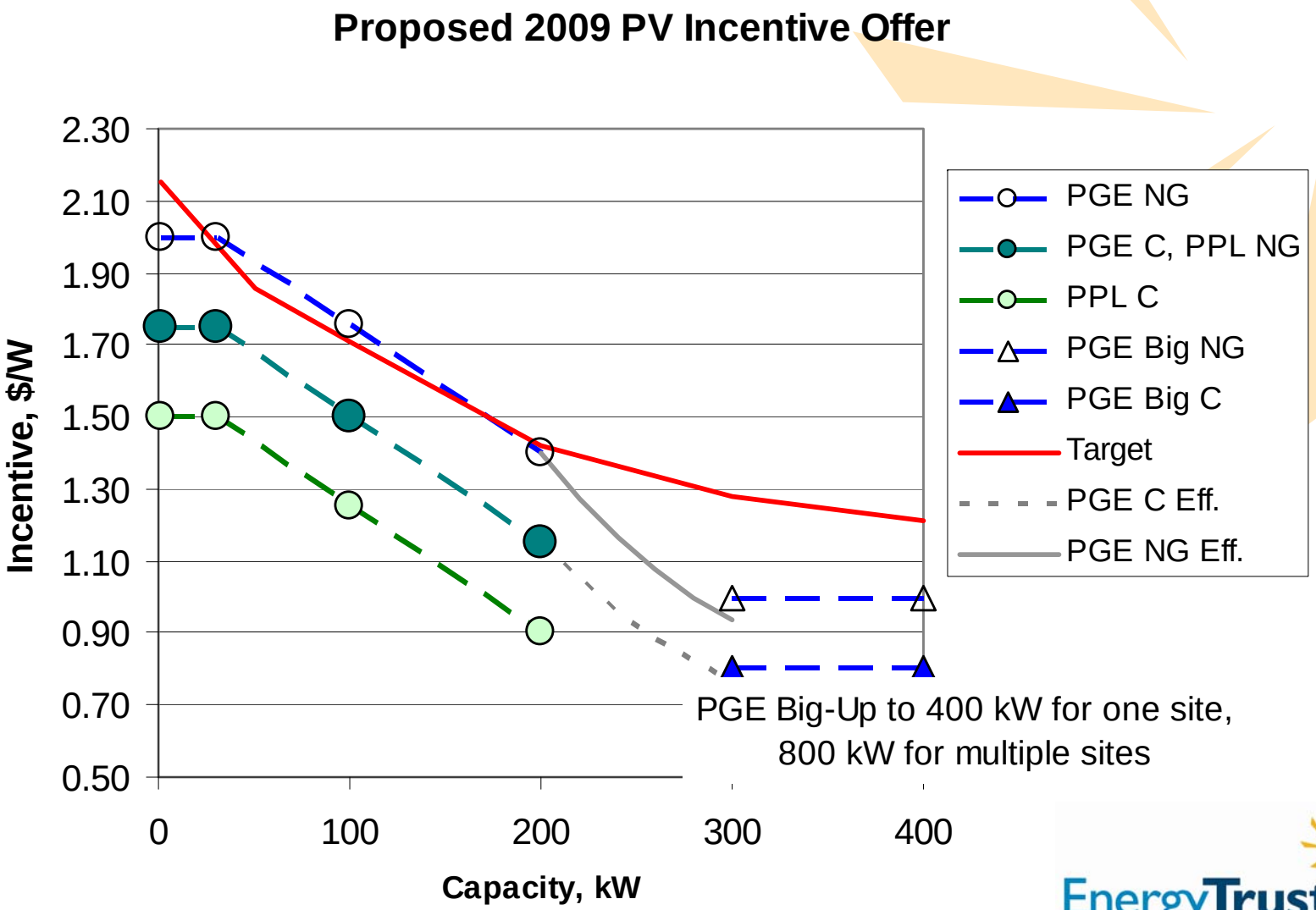
Proposed 2009 Incentives



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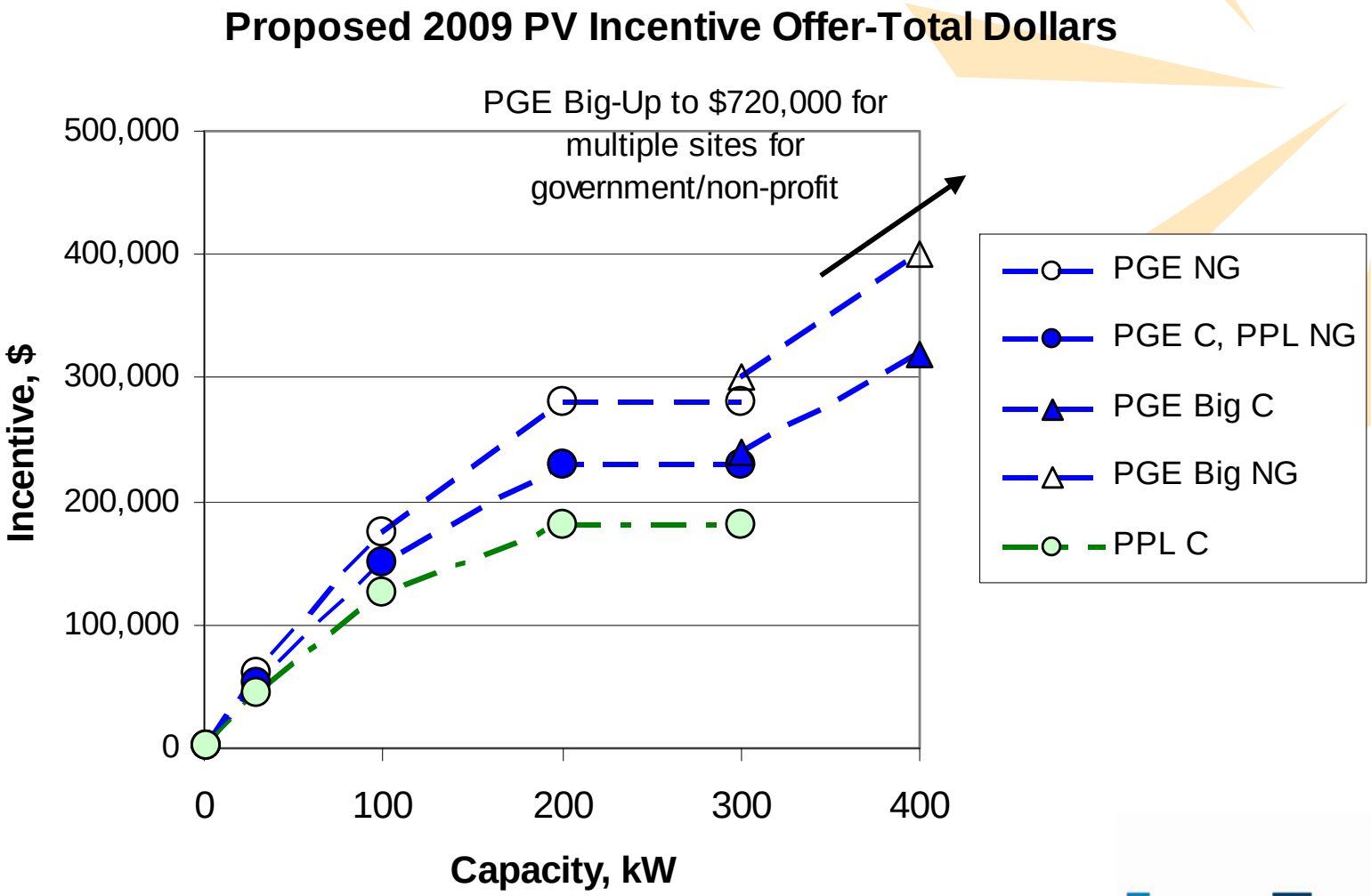
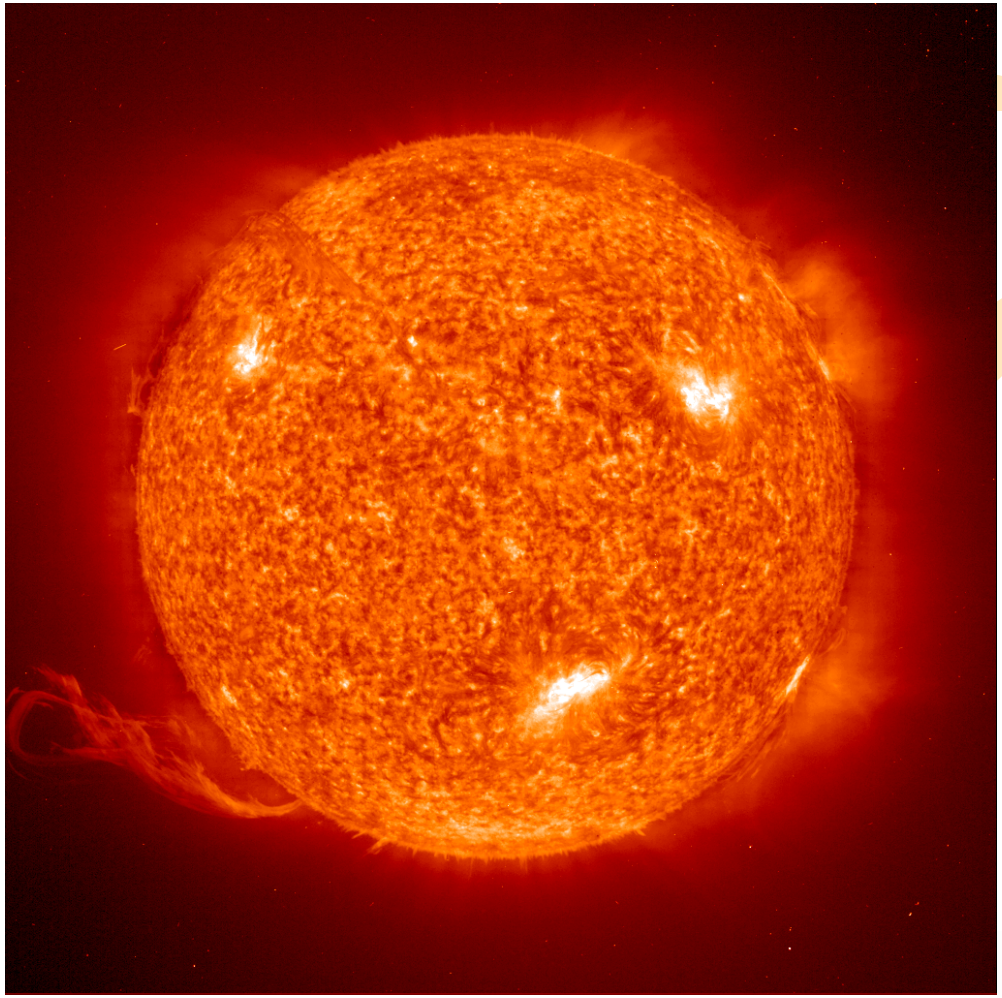
Incentive Total Dollar Values



Discussion