

# NEWS

For Immediate Release  
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## **Energy Trust launches competitive selection for industry and agriculture program delivery contract**

### *Bidders required to integrate contracting diversity*

PORTLAND, Ore. — March 1, 2022 — Energy Trust of Oregon has released a request for proposals (RFP) for delivery of its Production Efficiency program, which serves manufacturers and agricultural operations of all types and sizes. The RFP is posted on Energy Trust's website at [www.energytrust.org/rfp](http://www.energytrust.org/rfp). Work under the new contract will begin on January 1, 2023, with transition work beginning in fall 2022.

Energy Trust will host an informational webinar for interested potential bidders on March 7, 2022. Energy Trust staff will provide an overview of the RFP, submittal requirements and selection timelines. Registration is [available online](#) at [https://us06web.zoom.us/webinar/register/WN\\_57vNbXYeRiSDdAHryjHZuw](https://us06web.zoom.us/webinar/register/WN_57vNbXYeRiSDdAHryjHZuw).

Through a competitive process, Energy Trust will execute a contract(s) for management and delivery of industry and agriculture energy efficiency offers throughout Energy Trust's service territory in Oregon. Energy Trust will negotiate with the selected contractor(s) for a two-year contract with the option of up to three one-year extensions. The program delivery portion of the contract(s) will include customer and contractor outreach; operations, processing and reporting; program management; and technical and engineering support.

One goal of this RFP is to increase diversity within the implementation team to better serve customers of color and customers in rural areas. Energy Trust will require a minimum of 20% of the value of the contract(s) to be delivered by minority-owned, women-owned, emerging small and service-disabled veteran-owned firms certified by Oregon's Certification Office for Business Inclusion and Diversity (COBID). Firms submitting proposals must demonstrate experience in delivering equitable and inclusive programs and encouraging a diverse, equitable, and inclusive workplace and business environment.

Energy Trust offers technical services and cash incentives for industrial and agricultural customers making energy efficient upgrades to buildings and equipment. Production Efficiency served 1,020 sites and provided \$23.3 million in incentives to customers in 2020. By working with Energy Trust, these sites saved more than 16.9 average megawatts of electricity and more than 2.4 million therms of natural gas in 2020. Overall, industrial, agricultural and other customers who worked with Energy Trust in 2020 saved energy equivalent to keeping 270,000 tons of carbon out of the atmosphere.

Energy Trust of Oregon is an independent nonprofit organization dedicated to helping utility customers and communities benefit from saving energy and generating renewable power. Our services, cash incentives and energy solutions have helped participating customers of Portland General Electric, Pacific Power, NW Natural, Cascade Natural Gas and Avista save \$4.6 billion

on energy bills. Our work helps keep energy costs as low as possible, creates jobs and builds a sustainable energy future. Learn more at [www.energytrust.org](http://www.energytrust.org) or call 1-866-368-7878.

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