



COST-SAVING RESOURCES FOR INDUSTRY AND AGRICULTURE

Expertise and incentives help you boost productivity and trim costs

In a competitive economy, controlling costs and maximizing productivity are keys to survival and success. And for industrial and agricultural businesses—major drivers in Oregon's economy—energy efficiency is an especially critical part of the equation.

Energy Trust of Oregon helps industrial customers identify opportunities to improve energy efficiency through a range of solutions, including capital improvements, operations and maintenance (O&M) strategies, Strategic Energy Management (SEM) and standard cash incentive projects. By leveraging these incentives, customers can reduce the cost of these initiatives while benefiting from lower energy expenses, increased productivity, and improved quality for years to come.

Put us on your energy team

- Get started quickly with just one call to a program representative.
- Guidance from industry experts and a network of trusted contractors to help you choose the most cost-effective upgrades for your operation.
- Cash incentives designed to reduce costs and shorten project payback times.

Comprehensive resources help you maximize savings

Custom Capital Projects

You can turn to Energy Trust to support in identifying capital improvements that can yield energy and cost savings. Your facility could qualify for:

- No-cost technical studies valued at up to \$20,000 to identify the most cost-effective energy-saving solutions.
- Technical assistance to develop project specifications, evaluate contractor bids, and verify project completion.
- Cash incentives covering up to 90% of project costs to help maximize savings.

Industry-specific services

Energy Trust supports Oregon industrial and agricultural businesses of all types, including:

- Large industrial operations
- Cannabis and hemp cultivation
- Cold storage
- Dairies
- Food processing
- Foundries
- Greenhouses
- High technology
- Irrigation
- Landfill
- Manufacturing
- Metal fabrication
- Nurseries
- Pulp and paper mills
- Water and wastewater treatment
- Wineries
- Wood products

Custom Operations & Maintenance

Energy Trust can help identify simple changes to the operation and maintenance practices at your facility that can often produce large energy savings.

- Expertise to help industrial facilities fine-tune O&M practices and optimize systems to improve and sustain energy performance up to 20% or more.
- Cash incentives available for O&M projects based on energy savings, with a maximum incentive of \$125,000.
- Incentives are calculated at \$0.05 per kWh saved and \$0.50 per therm saved, subject to funding availability.

Strategic Energy Management

Energy Trust can work with your organization to identify low- and no-cost opportunities for capturing energy savings. We will analyze how your facility uses energy and help you adopt a strategic approach to energy management. This offering includes:

- Guidance to identify, cultivate and train an internal energy champion and energy team.
- Conducting onsite energy assessments to uncover savings opportunities.
- Creating energy goals and commitment statements to drive progress.
- Engaging employees in energy awareness.
- Cash incentives based on energy savings, with milestone payments for key targets.
- Tiered incentives: the more energy saved, the higher the rewards.
- Implementing low- and no-cost energy-saving improvements to enhance efficiency.

Standard Incentive Solutions

Industrial and agricultural businesses of all sizes may be eligible for cash incentives and rebates for energy-efficiency upgrades including:

- Battery chargers
- Dehumidifiers for indoor agriculture
- Compressed air systems
- Greenhouse upgrades
- Insulation
- Irrigation equipment
- Lighting and controls
- Radiant heat
- Renewable energy projects
- Refrigeration
- Solar electric systems and battery storage
- Variable speed drives on pumps and fans
- Welders

Support from start to finish

Energy Trust's industrial and agricultural process engineers can advise businesses of all sizes on energy solutions for their facilities. These engineers are highly skilled, industry-specific experts who understand what works in your operation and how to make the most of energy-saving opportunities.

We can help determine the most cost-effective energy upgrades for your facility at no cost to you. Then, we can be a resource to help keep your project on track—from planning through completion.

In addition, Energy Trust trade ally contractors provide advice, information on cash incentives and installation services for industrial, manufacturing and agricultural businesses. Find a trade ally by visiting www.energytrust.org/find-a-contractor.

Our program team is ready to explain program requirements, answer your questions, and get started on your project.



Get more from your energy.

Visit www.energytrust.org/industry-agriculture, call **1.866.202.0576** or email production@energytrust.org.

Incentives are subject to funding availability and may change.